
Kate B. Reynolds Charitable Trust 2023 Grantee Perception Report

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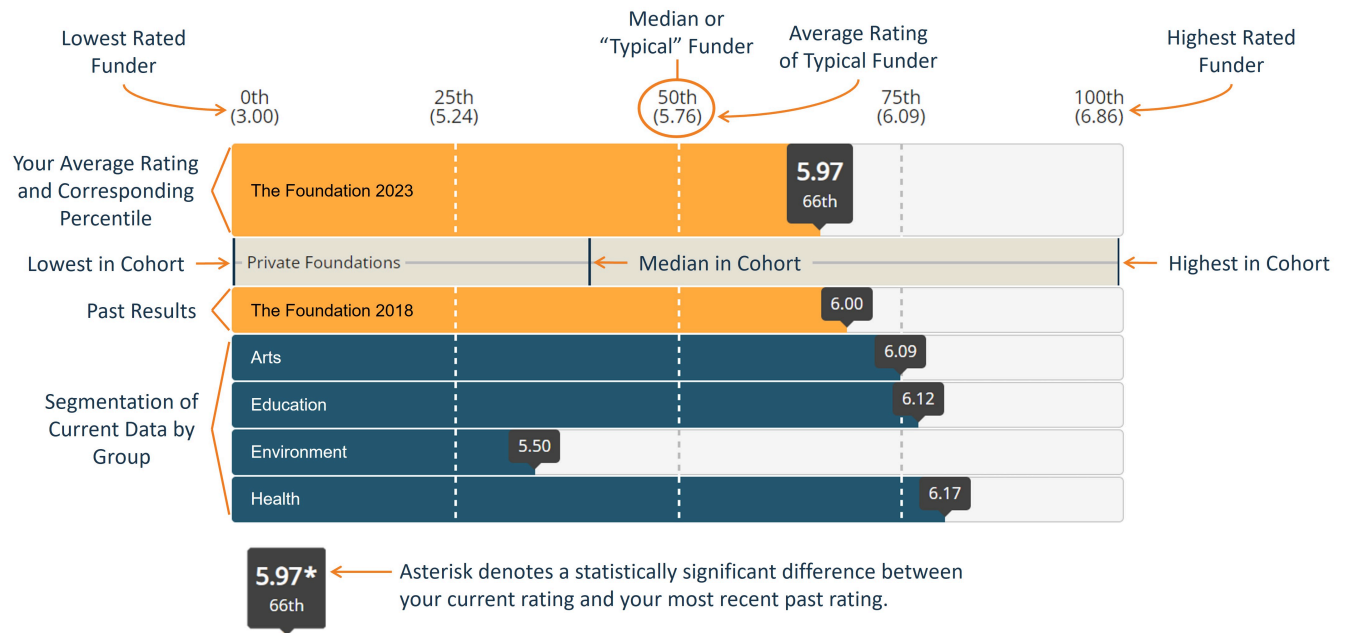
The online version of this report can be accessed at cep.surveymresults.org

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Interpreting Your Charts

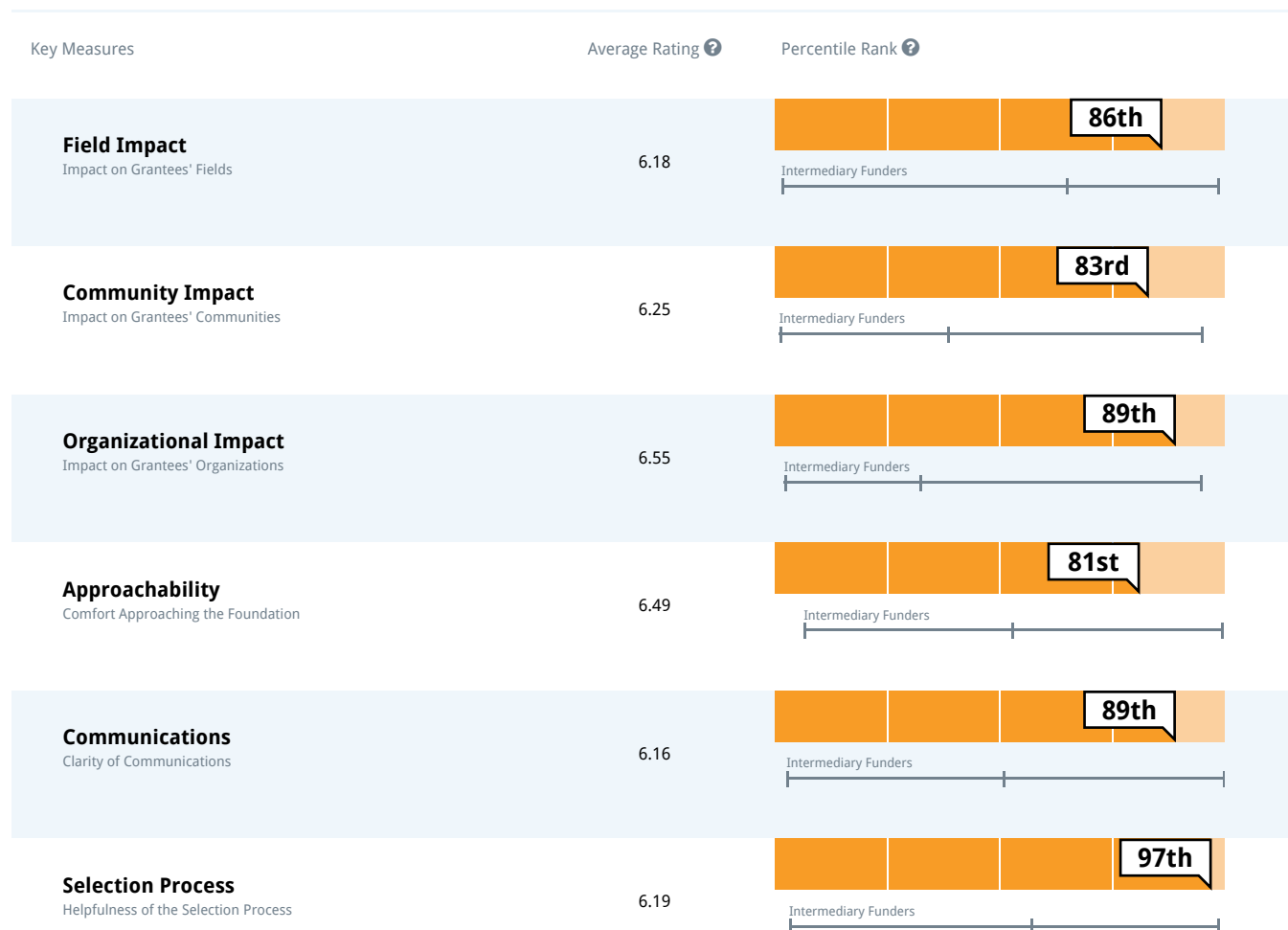
Many of the charts in this report are shown in this format. See below for an explanation of the chart elements.



Missing data: Selected grantee ratings are not displayed in this report due to changes in the survey instrument, or when a question received fewer than ten responses.

Key Ratings Summary

The following chart highlights a selection of Kate B. Reynolds Charitable Trust's key results. Each of these data points corresponds to an individual survey measure that is displayed with additional detail in the subsequent pages of this report.



Survey Population

Survey	Survey Fielded	Survey Population	Number of Responses Received	Survey Response Rate
KBR 2023	September and October 2023	145	94	65%

Survey Year	Year of Active Grants
KBR 2023	2021-2023

Throughout this report, Kate B. Reynolds Charitable Trust's survey results are compared to CEP's broader dataset of more than 50,000 grantee responses from over 300 funders built up over more than a decade of grantee surveys. A list of some funders who have recently participated in the GPR can be found at <https://cep.org/gpr-participants/>.

In order to protect the confidentiality of respondents results are not shown when CEP received fewer than ten responses to a specific question.

Subgroups

In addition to showing KBR's overall ratings, this report shows ratings segmented by Fund Type. The online version of this report also shows ratings segmented by Fund Type, Grassroots, Respondent Gender, Respondent Person of Color Identity, and Respondents' Intersectional Identities.

Fund Type	Number of Responses
Health Improvement	68
Local Impact	26

Grassroots	Number of Responses
Grassroots Organization	34
Not a Grassroots Organization	60

Respondent Gender	Number of Responses
Identifies as a Man	29
Identifies as a Woman	62

Respondent Person of Color Identity (US Only)	Number of Responses
Does not identify as a Person of Color	36
Identifies as a Person of Color	54

Respondents' Intersectional Identities (US Only)	Number of Responses
Identifies as a Man and Person of Color	17
Identifies as a Woman and Person of Color	36
Identifies as Man and Not a Person of Color	12
Identifies as Woman and Not a Person of Color	24

Subgroup Methodology and Differences

The following page outlines the methodology used to determine the subgroups that are displayed in the report, along with any differences in grantee perceptions. Differences should be interpreted in the context of the Trust's goals and strategy.

CEP conducts statistical analysis on groups of 10 or larger. Ratings described as "significantly" higher or lower reflect statistically significant differences at a P-value less than or equal to 0.1. Ratings described as "trending" higher or lower reflect a 0.3-point difference larger or smaller than the overall average rating.

Subgroup Methodology

Fund Type: Using the grantee list provided by the Trust, CEP tagged grantees based on their fund, either Health Improvement or Local Impact).

Grassroots: Using the grantee list provided by the Trust, CEP tagged grantees based on whether or not they are a grassroots organization.

Respondent Gender: Using data grantees provided in the survey, CEP tagged grantees based on their gender identity. Those segmented as "Identifies as a Man" selected "Man" only, and those segmented as "Identifies as a Woman" selected "Woman" only.

Respondent Person of Color Identity (US Only): Using data grantees provided in the survey, CEP tagged grantees based on their person of color identity.

Respondents' Intersectional Identities (US Only): Using data grantees provided in the survey, CEP tagged grantees based on their gender and person of color identity.

Subgroup Differences

Fund Type: Health Improvement grantees rate significantly higher than Local Impact grantees on most measures in the report.

Grassroots: Grassroots grantees rate significantly higher than other Trust grantees on most measures in the report.

Respondent Gender: No group consistently rates higher or lower than others when grantees are segmented by gender. For more information, please see the "[Respondent Demographics](#)" section.

Respondent Person of Color Identity: Grantees who identify as a person of color rate the Trust significantly higher on a few measures. For more information, please see the "[Respondent Demographics](#)" section.

Respondents' Intersectional Identities: No group consistently rates higher or lower than others when grantees are segmented by their intersectional identities. For more information, please see the "[Respondent Demographics](#)" section.

Comparative Cohorts

Customized Cohort

KBR selected a set of 17 funders to create a smaller comparison group that more closely resembles KBR in scale and scope.

Custom Cohort

Blue Cross and Blue Shield of North Carolina Foundation
John D. and Catherine T. MacArthur Foundation
John Rex Endowment
Kate B. Reynolds Charitable Trust
Marguerite Casey Foundation
Missouri Foundation for Health
Robert Wood Johnson Foundation
St. David's Foundation
The Annie E. Casey Foundation
The California Endowment
The Colorado Health Foundation
The Duke Endowment
The Healing Trust
The Kresge Foundation
The Skillman Foundation
W.K. Kellogg Foundation
Z. Smith Reynolds Foundation

Standard Cohorts

CEP also included 18 standard cohorts to allow for comparisons to a variety of different types of funders.

Strategy Cohorts

Cohort Name	Count	Description
Small Grant Providers	36	Funders with median grant size of \$20K or less
Large Grant Providers	110	Funders with median grant size of \$200K or more
High Touch Funders	34	Funders for which a majority of grantees report having contact with their primary contact monthly or more often
Proactive Grantmakers	106	Funders that make at least 90% of grants by invitation only
Responsive Grantmakers	103	Funders that make at most 10% of grants by invitation only
Intermediary Funders	23	Funders that primarily regrant philanthropic dollars
International Funders	66	Funders that fund outside of their own country
European Funders	27	Funders that are headquartered in Europe

Annual Giving Cohorts

Cohort Name	Count	Description
Funders Giving Less Than \$5 Million	58	Funders with annual giving of less than \$5 million

Funders Giving \$50 Million or More	88	Funders with annual giving of \$50 million or more
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Foundation Type Cohorts

Cohort Name	Count	Description
Private Foundations	170	All private foundations in the GPR dataset
Family Foundations	85	All family foundations in the GPR dataset
Community Foundations	41	All community foundations in the GPR dataset
Health Conversion Foundations	30	All health conversion foundations in the GPR dataset
Corporate Foundations	25	All corporate foundations in the GPR dataset

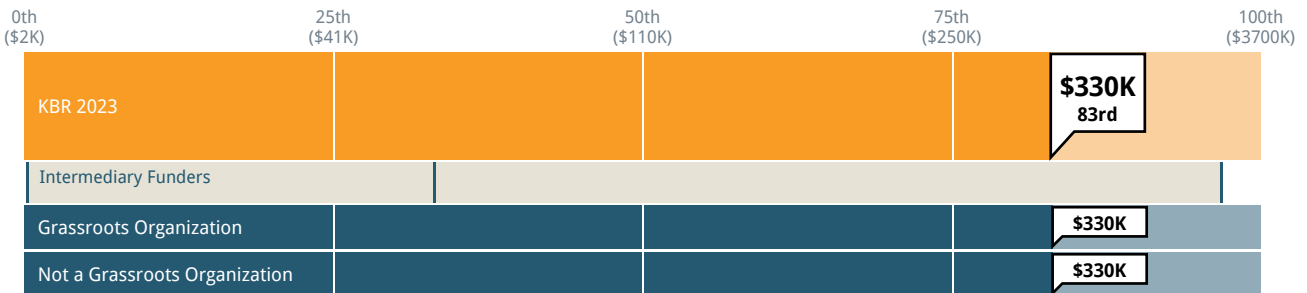
Other Cohorts

Cohort Name	Count	Description
Funders Outside the United States	42	Funders that are primarily based outside the United States
Recently Established Foundations	52	Funders that were established in 2000 or later
Funders Surveyed During COVID-19	172	Funders who surveyed grantees during COVID-19 (2020 - 2022)

Grantmaking Characteristics

Funders make different choices about the ways they organize themselves, structure their grants, and the types of grantees they support. The following charts and tables show some of these important characteristics. The information is based on self-reported data from funders and grantees, and further detail is available in the Contextual Data section of this report.

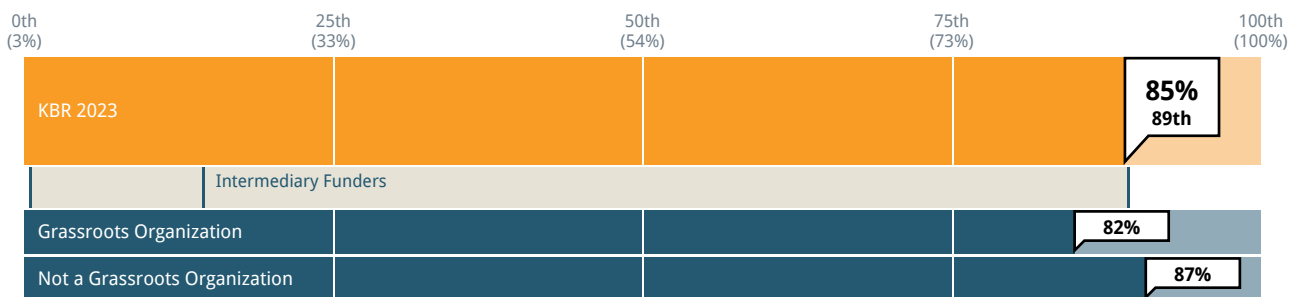
Median Grant Size



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Proportion of Multi-year Grants

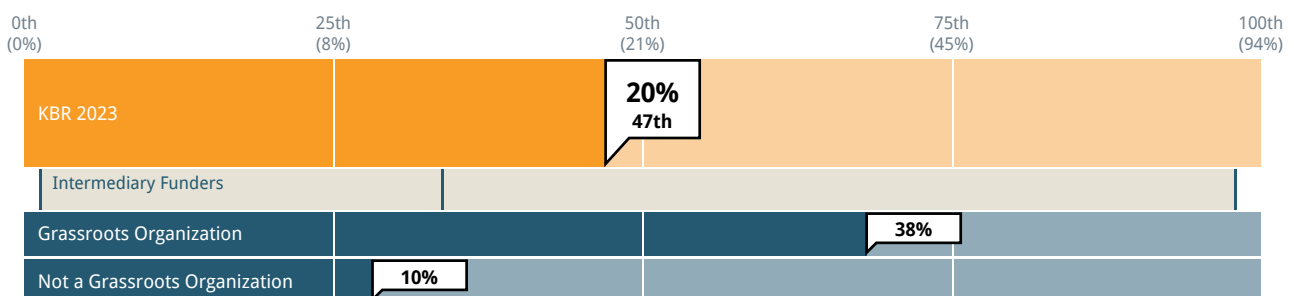
Proportion of grantees that report receiving grants for two years or longer



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Proportion of Unrestricted Funding

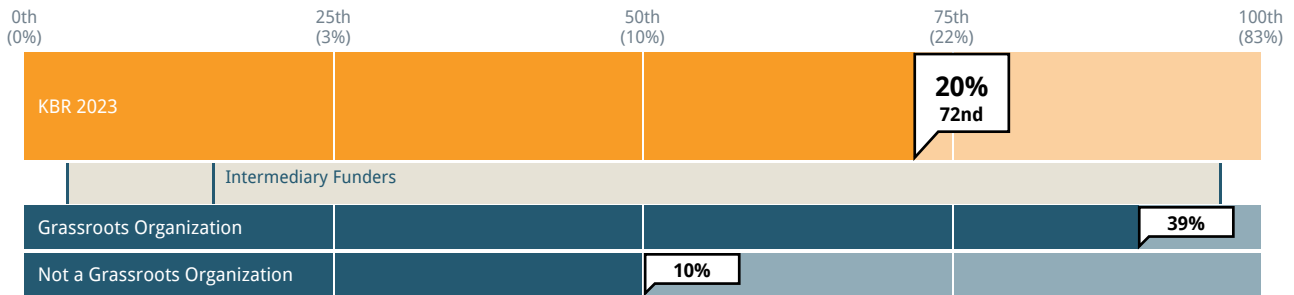
Proportion of grantees responding 'No, this funding was not restricted to a specific use (e.g., general operating, core support)'



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

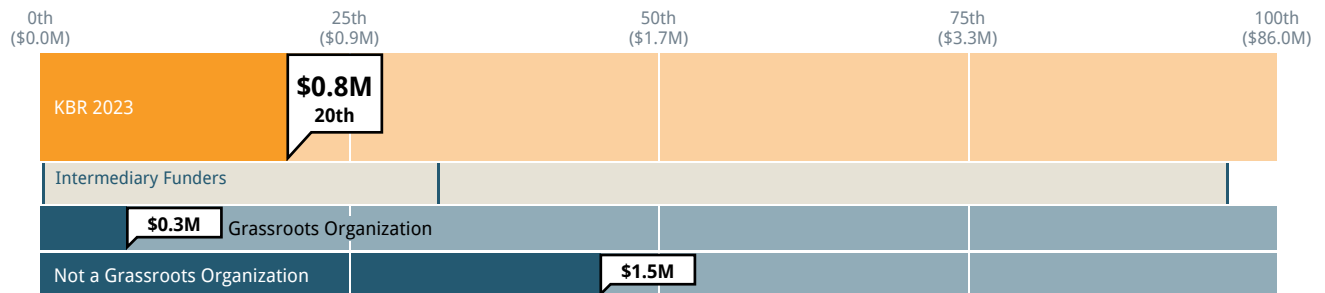
Proportion of Multi-year Unrestricted Grants

Proportion of grantees that report receiving grants for two years or longer and who report receiving general operating support funding that was not restricted to a specific use.



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Median Organizational Budget



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Selected Cohort: Intermediary Funders

Grant History	KBR 2023	Average Funder	Intermediary Funders
Percentage of first-time grants	39%	29%	37%

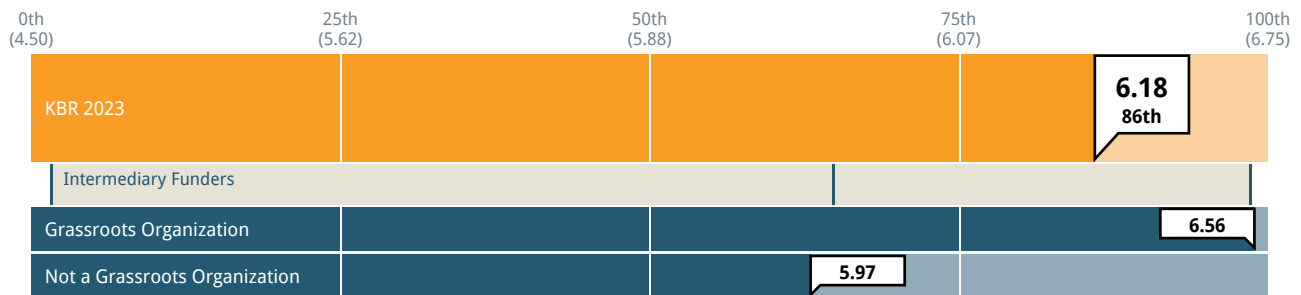
Selected Cohort: Intermediary Funders

Program Staff Load	KBR 2023	Median Funder	Intermediary Funders
Dollars awarded per program full-time employee	\$5.6M	\$2.7M	\$1.1M
Applications per program full-time employee	13	24	31
Active grants per program full-time employee	46	31	19

Impact on and Understanding of Grantees' Fields

Overall, how would you rate the Trust's impact on your field?

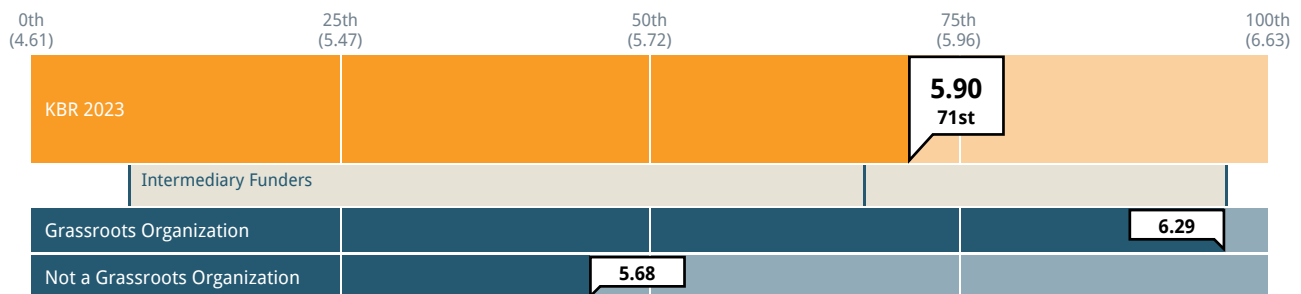
1 = No impact 7 = Significant positive impact



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

How well does the Trust understand the field in which you work?

1 = Limited understanding of the field 7 = Regarded as an expert in the field

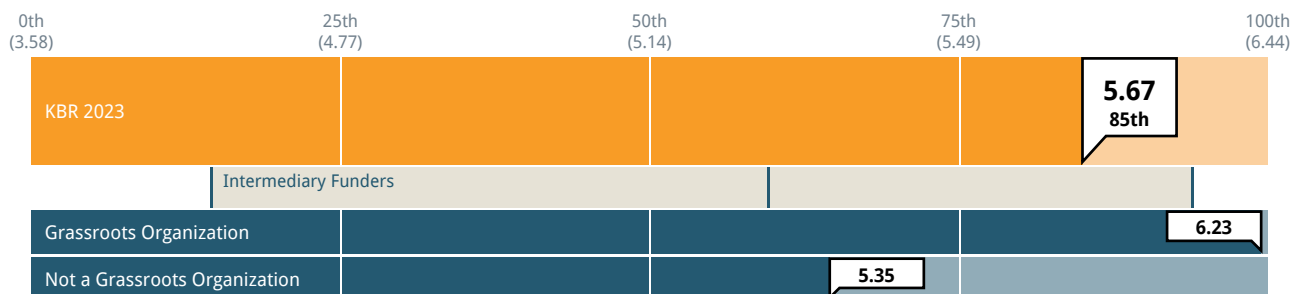


Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Advancing Knowledge and Public Policy

To what extent has the Trust advanced the state of knowledge in your field?

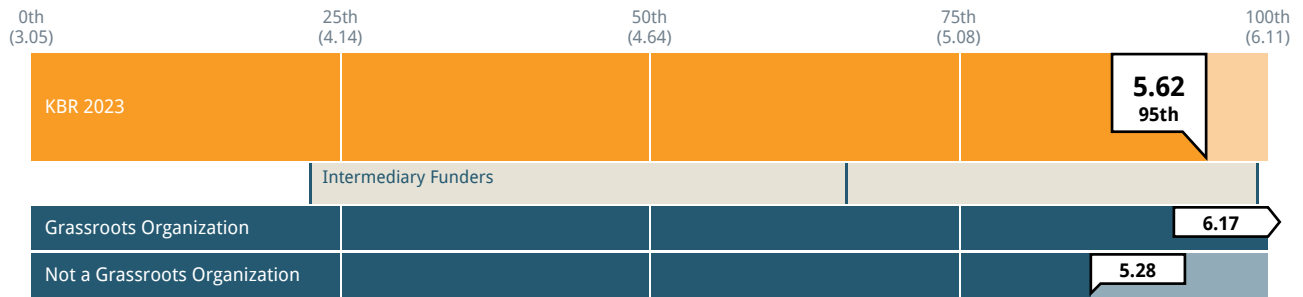
1 = Not at all 7 = Leads the field to new thinking and practice



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

To what extent has the Trust affected public policy in your field?

1 = Not at all 7 = Major influence on shaping public policy

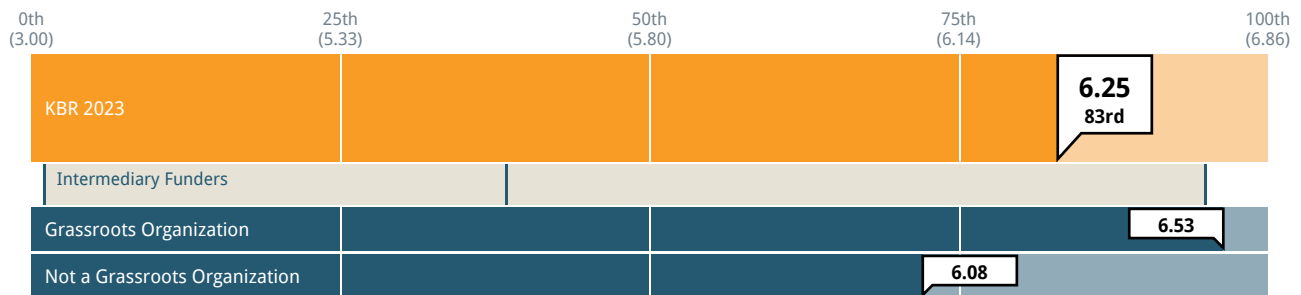


Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Impact on and Understanding of Grantees' Local Communities

Overall, how would you rate the Trust's impact on your local community?

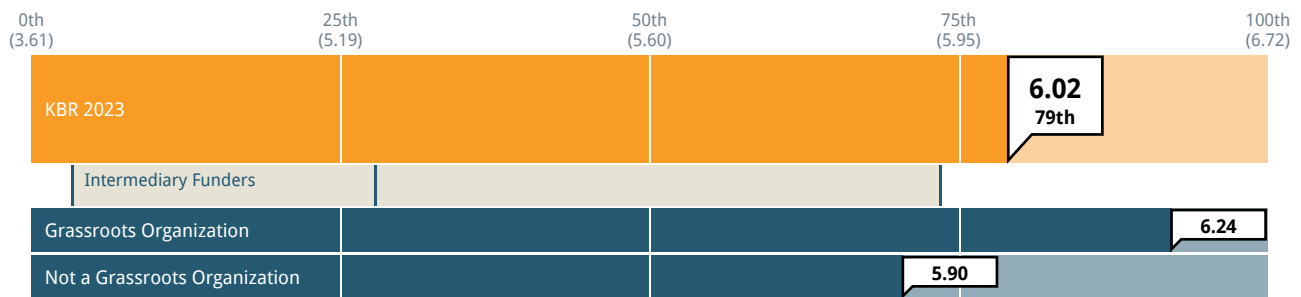
1 = No impact 7 = Significant positive impact



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

How well does the Trust understand the local community in which you work?

1 = Limited understanding of the community 7 = Regarded as an expert in the community

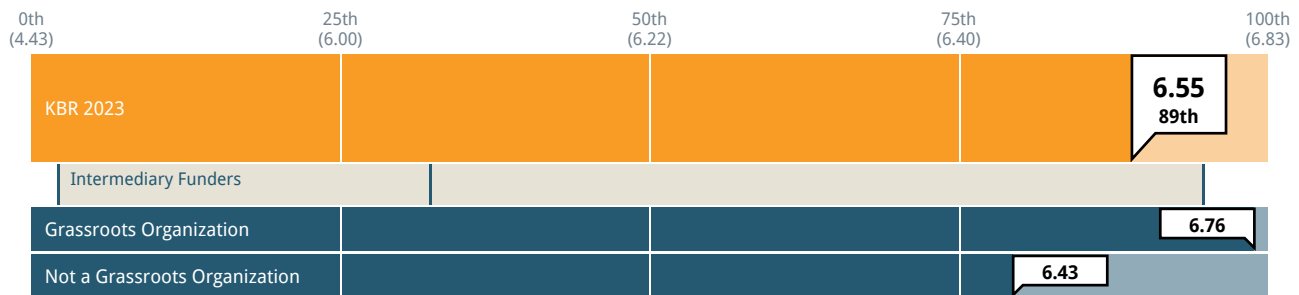


Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Impact on and Understanding of Grantees' Organizations

Overall, how would you rate the Trust's impact on your organization?

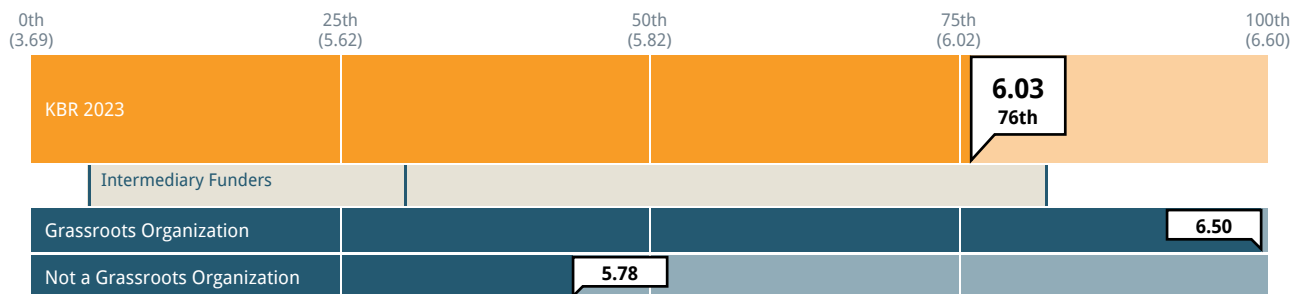
1 = No impact 7 = Significant positive impact



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

How well does the Trust understand your organization's strategy and goals?

1 = Limited understanding 7 = Thorough understanding

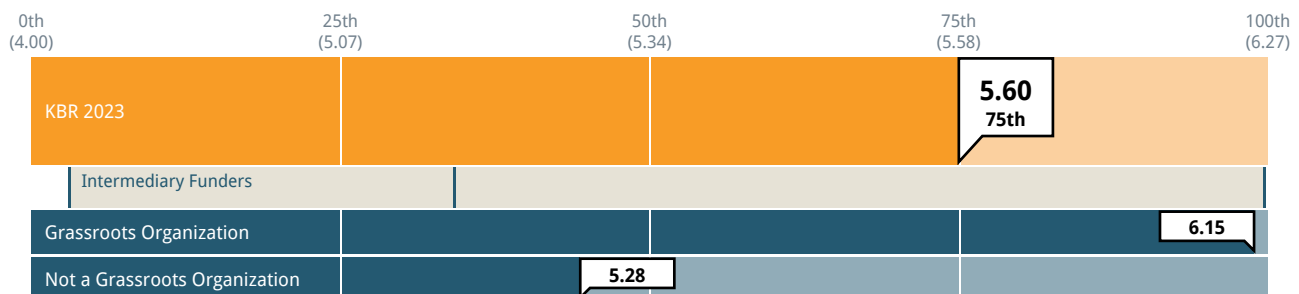


Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Grantee Challenges

How aware is the Trust of the challenges that your organization is facing?

1 = Not at all aware 7 = Extremely aware



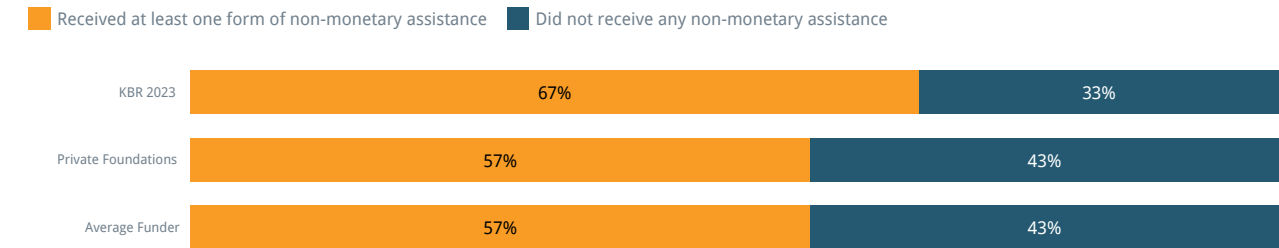
Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Non-Monetary Assistance

Note: Respondents could select all forms of non-monetary assistance they received in the survey. Therefore, the following chart provides a summary of the proportion of grantees who indicated that they received at least one form of non-monetary assistance.

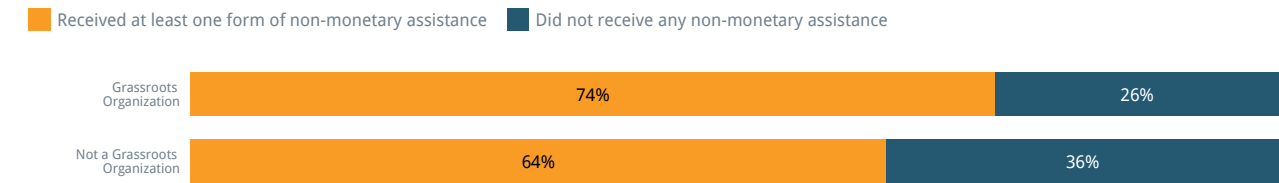
The following questions were recently added to the grantee survey and depict comparative data from fewer than 60 funders in the dataset.

Proportion of Grantees Receiving Non-Monetary Assistance



Cohort: Private Foundations Past results: on

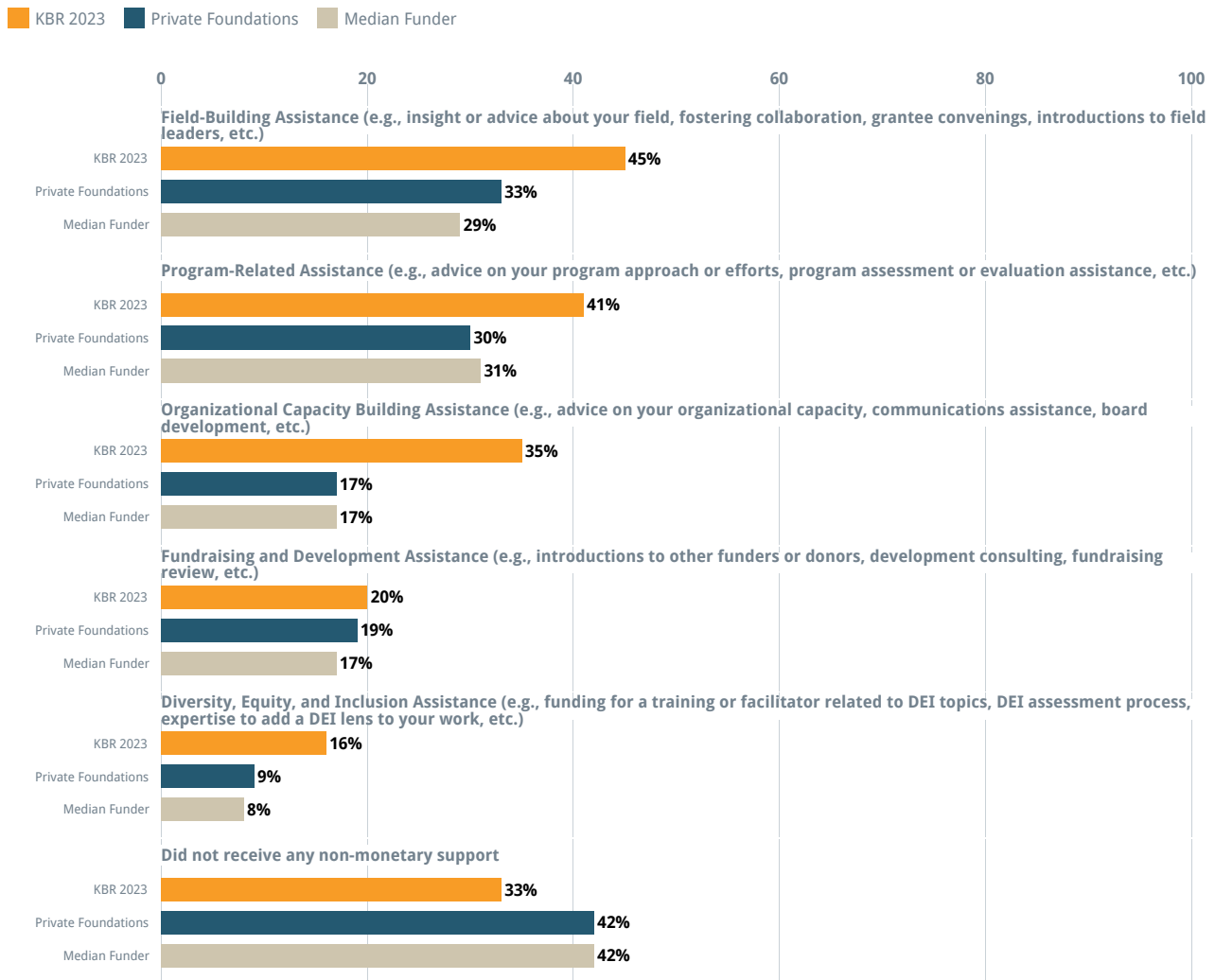
Proportion of Grantees Receiving Non-Monetary Assistance - By Subgroup



Subgroup: Grassroots

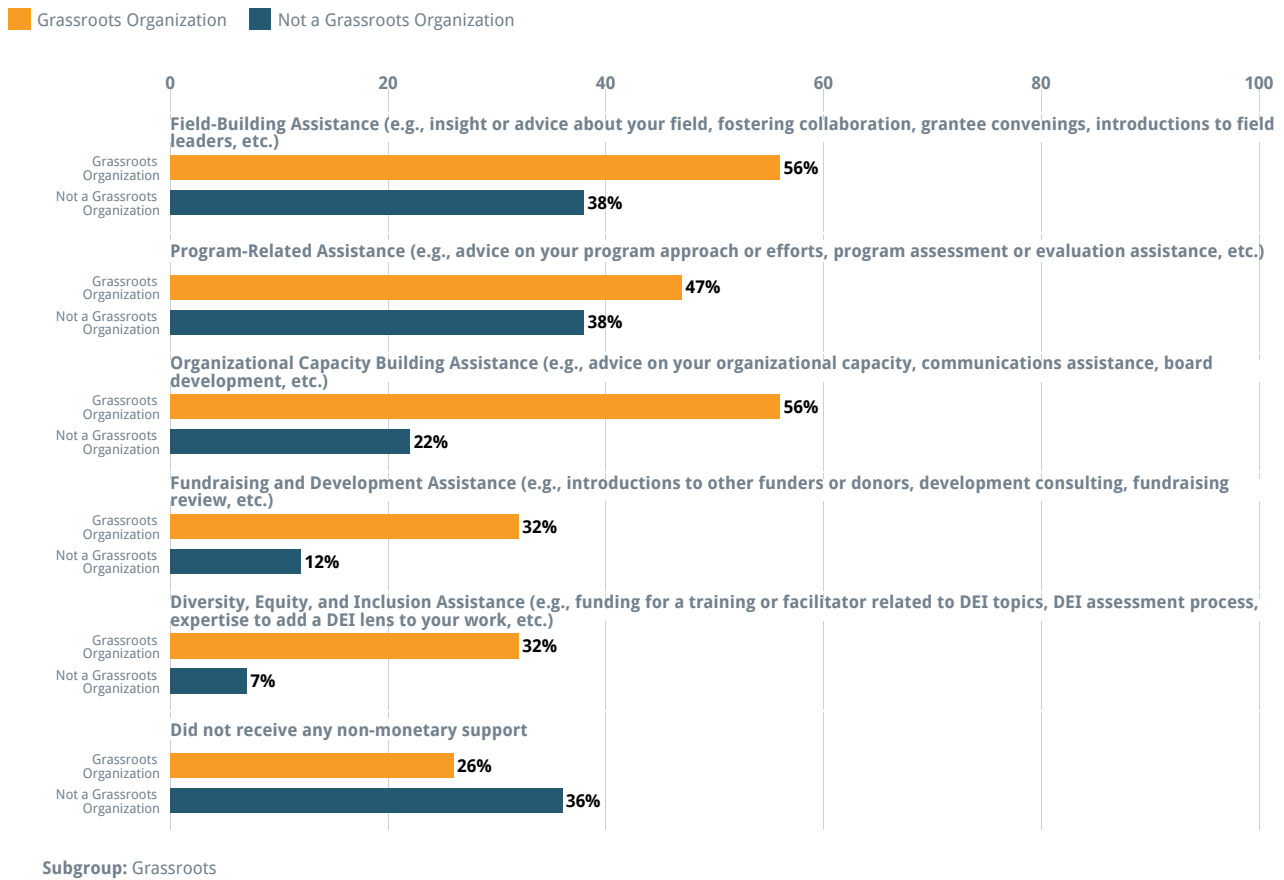
In the survey, respondents were asked about the non-monetary assistance they received in a check-all-that-apply format. Therefore, the following charts provide greater detail on the previous non-monetary assistance question.

Please indicate any types of non-monetary assistance that were a component of what you received from the Trust (from staff or a third party paid for by the Trust).



Cohort: Private Foundations Past results: on

Please indicate any types of non-monetary assistance that were a component of what you received from the Trust (from staff or a third party paid for by the Trust). - By Subgroup

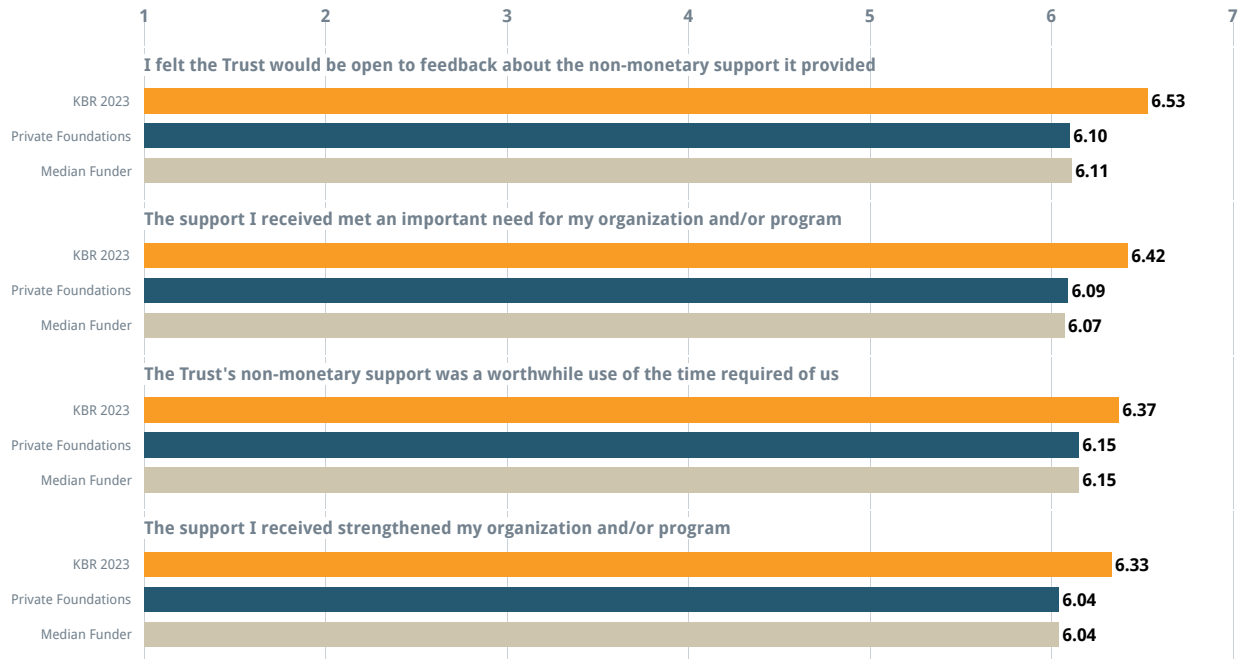


Note: The following question was asked only of grantees who indicated receiving at least one form of non-monetary assistance in the previous question.

Please rate the extent to which you agree with the following statements about the non-monetary support you received from the Trust:

1 = Not at all 7 = To a great extent

KBR 2023 Private Foundations Median Funder

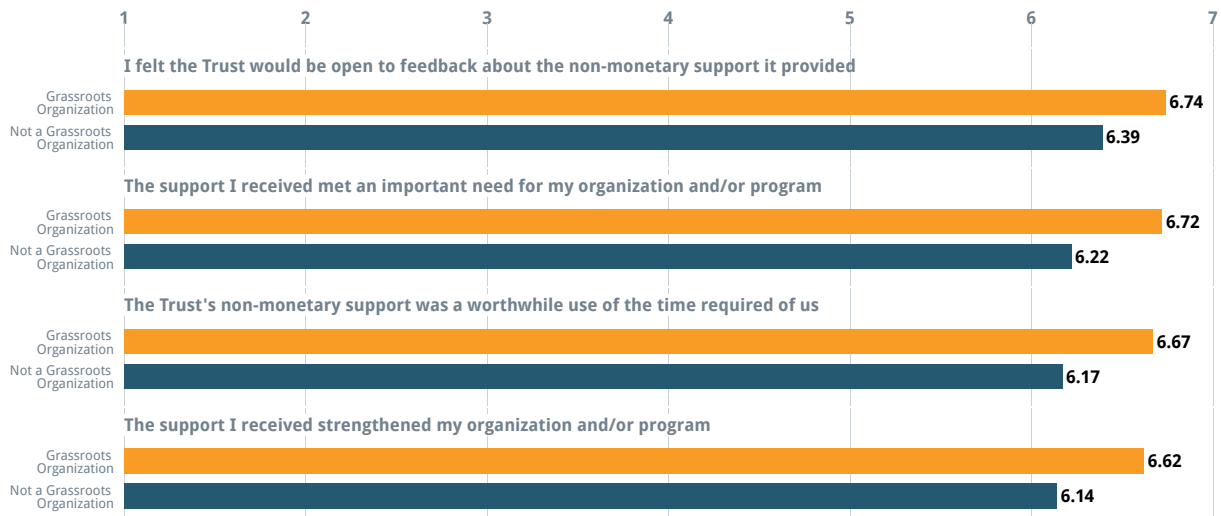


Cohort: Private Foundations Past results: on

Please rate the extent to which you agree with the following statements about the non-monetary support you received from the Trust: - By Subgroup

1 = Not at all 7 = To a great extent

Grassroots Organization Not a Grassroots Organization

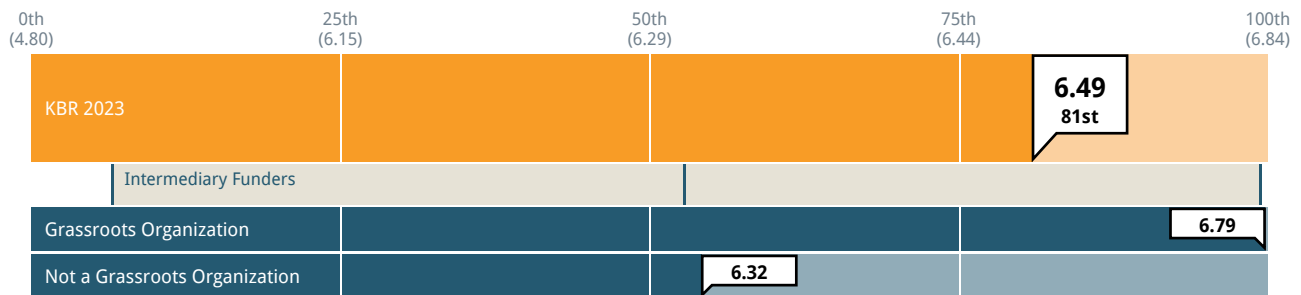


Subgroup: Grassroots

Funder-Grantee Relationships

How comfortable do you feel approaching the Trust if a problem arises?

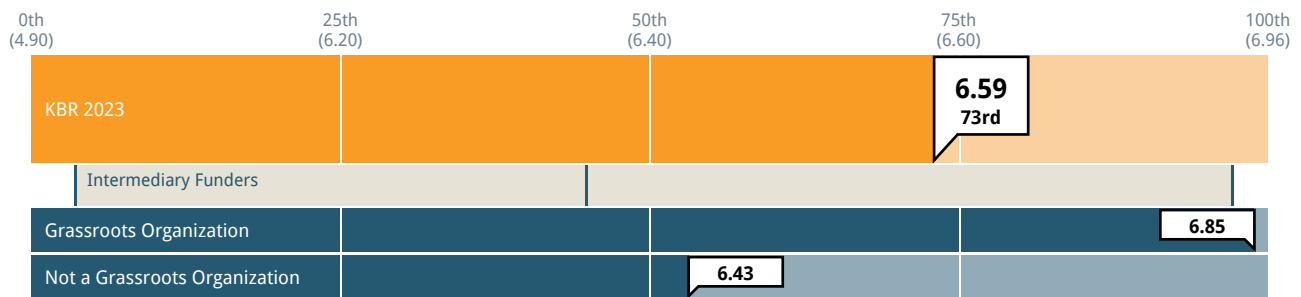
1 = Not at all comfortable 7 = Extremely comfortable



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Overall, how responsive was Trust staff?

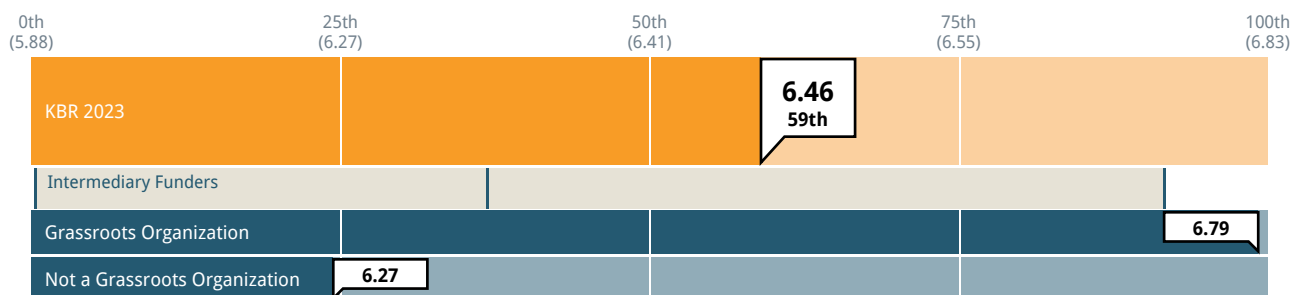
1 = Not at all responsive 7 = Extremely responsive



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

To what extent did the Trust exhibit trust in your organization's staff during this grant?

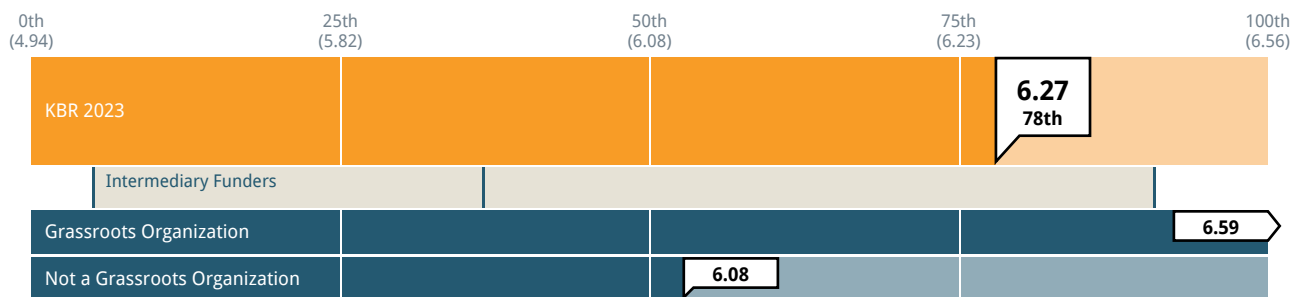
1 = Not at all 4 = Somewhat 7 = To a great extent



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

To what extent did the Trust exhibit candor about the Trust's perspectives on your work during this grant?

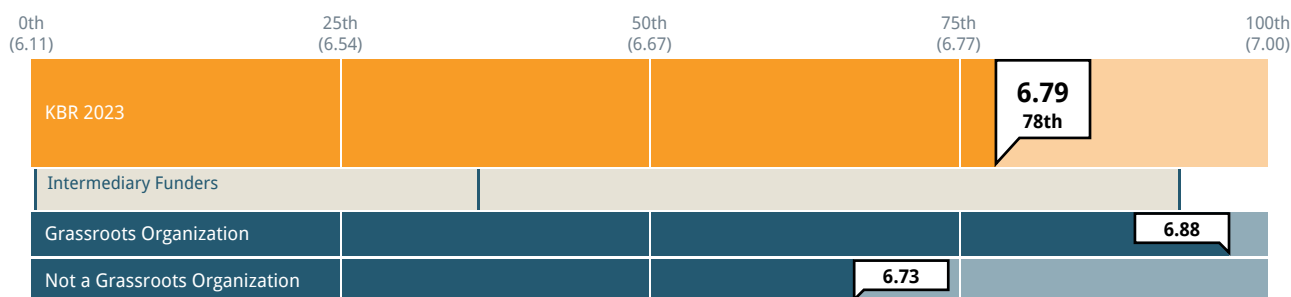
1 = Not at all 4 = Somewhat 7 = To a great extent



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

To what extent did the Trust exhibit respectful interaction during this grant?

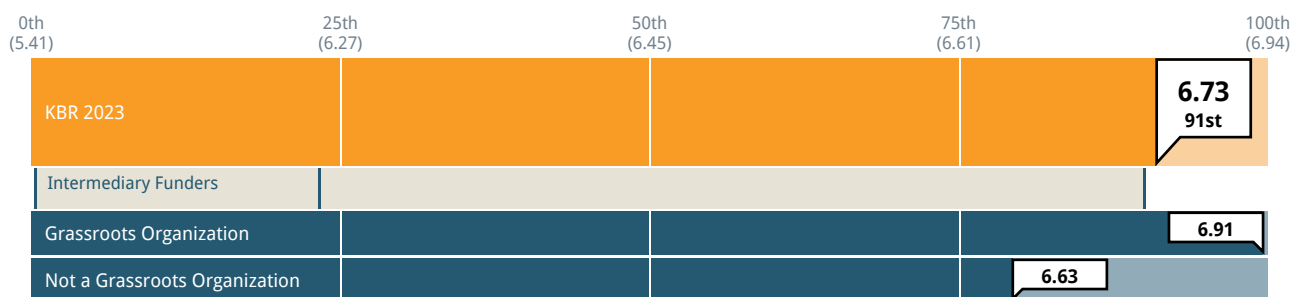
1 = Not at all 4 = Somewhat 7 = To a great extent



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

To what extent did the Trust exhibit compassion for those affected by your work during this grant?

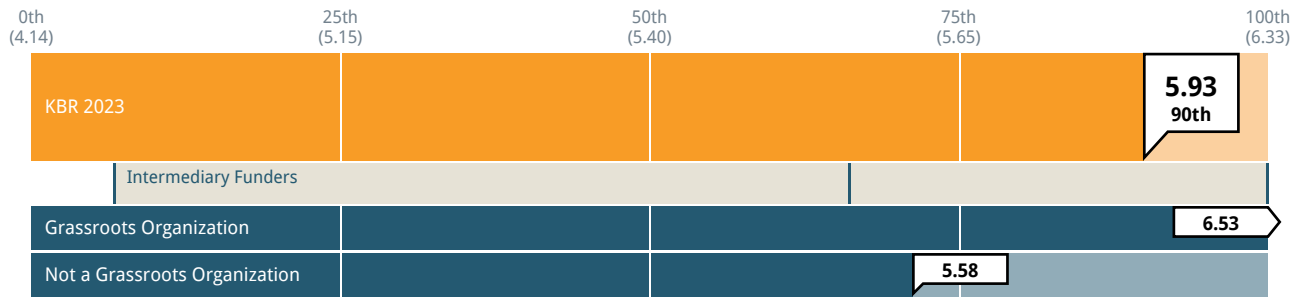
1 = Not at all 4 = Somewhat 7 = To a great extent



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

To what extent is the Trust open to ideas from grantees about its strategy?

1 = Not at all 7 = To a great extent

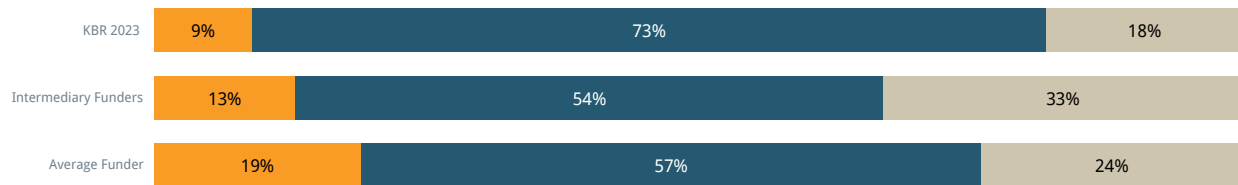


Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Interaction Patterns

How often do/did you have contact with your program officer during this grant?

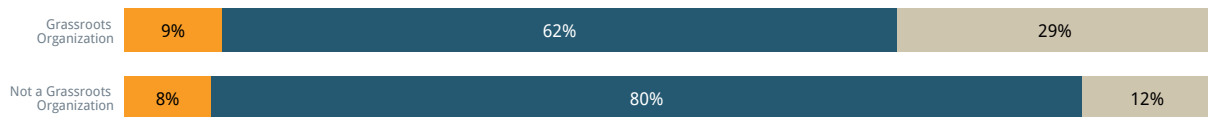
Yearly or less often Once every few months Monthly or more often



Cohort: Intermediary Funders Past results: on

How often do/did you have contact with your program officer during this grant? - By Subgroup

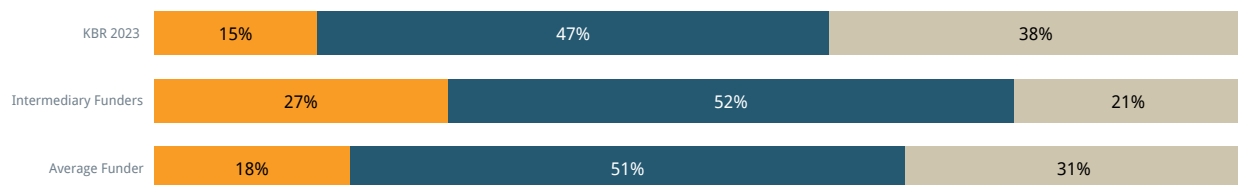
Yearly or less often Once every few months Monthly or more often



Subgroup: Grassroots

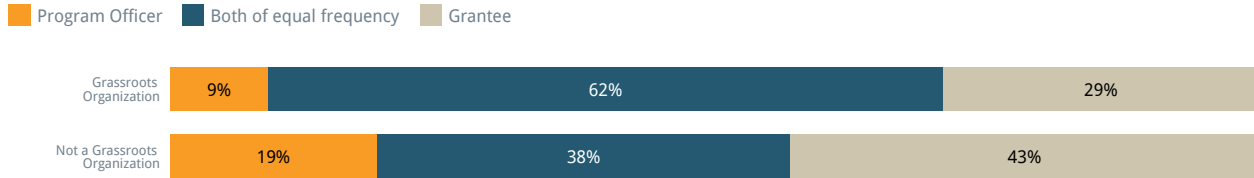
Who most frequently initiated the contact you had with your program officer during this grant?

Program Officer Both of equal frequency Grantee



Cohort: Intermediary Funders Past results: on

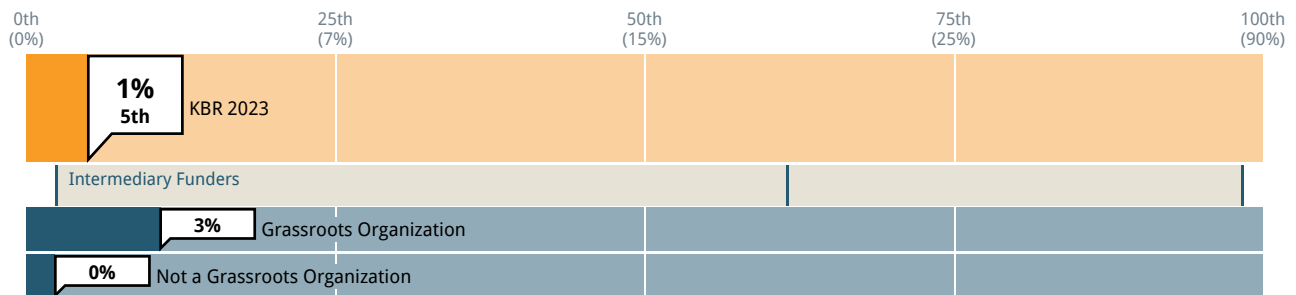
Who most frequently initiated the contact you had with your program officer during this grant? - By Subgroup



Subgroup: Grassroots

Has your main contact at the Trust changed in the past six months?

Proportion of grantees responding 'Yes'



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Please note that CEP recently modified the following question. The prior question was: "At any point during this grant, including the application process, did the Foundation staff visit your offices or programs?" The question anchors have not been modified.

At any point during this grant, including the application process, did Trust staff conduct a site visit?

Yes, in person and/or virtual No Don't know



Cohort: Private Foundations Past results: on

At any point during this grant, including the application process, did Trust staff conduct a site visit? - By Subgroup

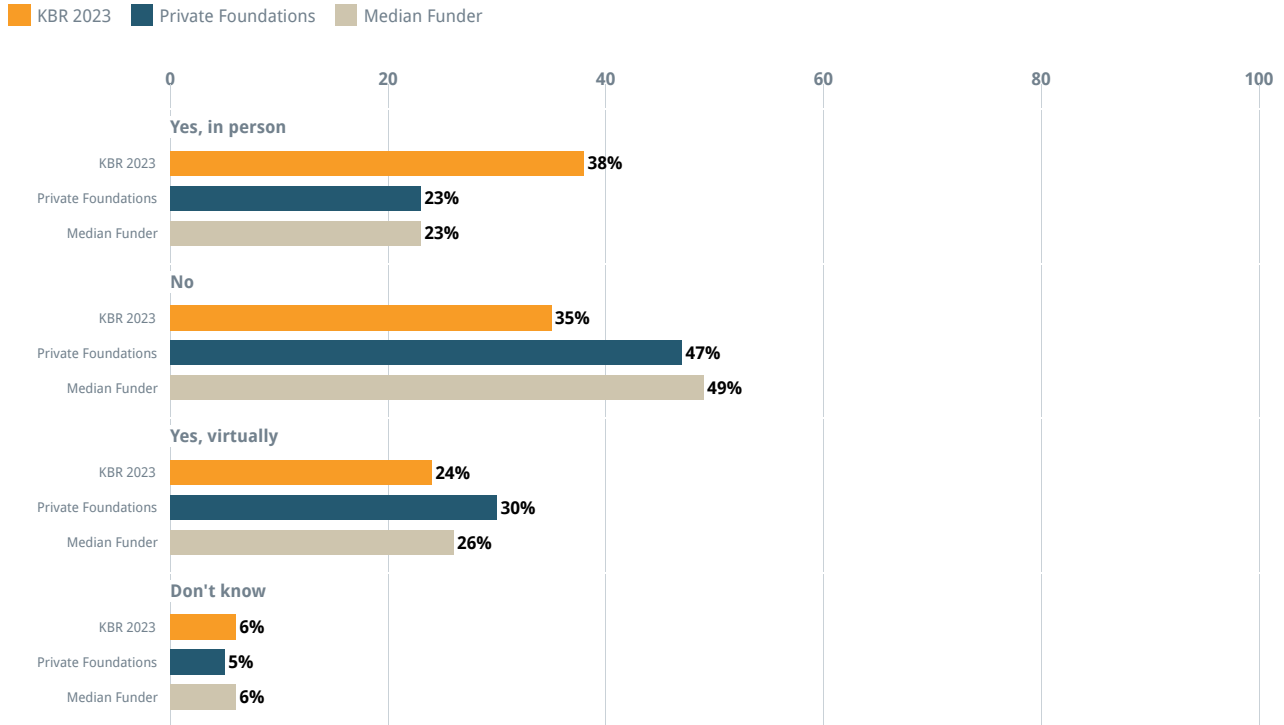
Yes, in person and/or virtual No Don't know



Subgroup: Grassroots

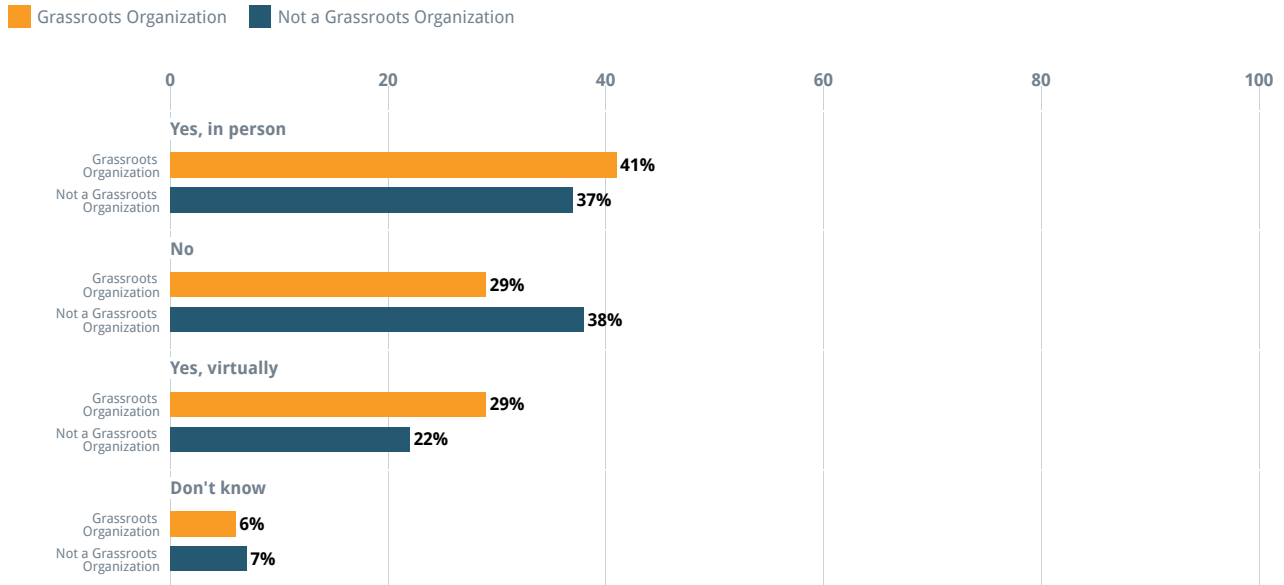
In the survey, respondents were asked the site visit question in a check-all-that-apply format. Therefore, the following charts provide greater detail on the previous site visit question.

At any point during this grant, including the application process, did Trust staff conduct a site visit?



Cohort: Private Foundations Past results: on

At any point during this grant, including the application process, did Trust staff conduct a site visit? - By Subgroup

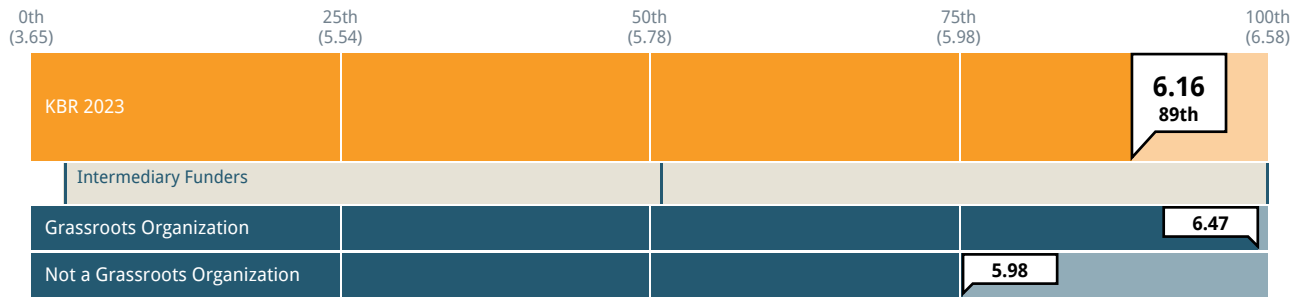


Subgroup: Grassroots

Communication

How clearly has the Trust communicated its goals and strategy to you?

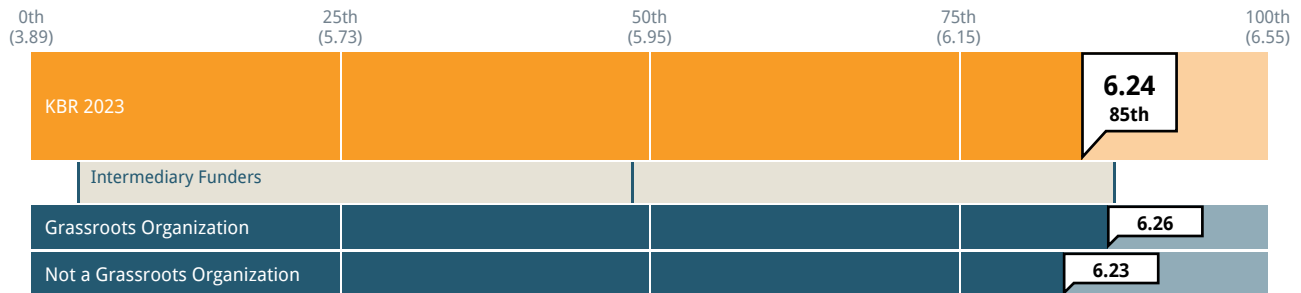
1 = Not at all clearly 7 = Extremely clearly



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

How consistent was the information provided by different communication resources, both personal and written, that you used to learn about the Trust?

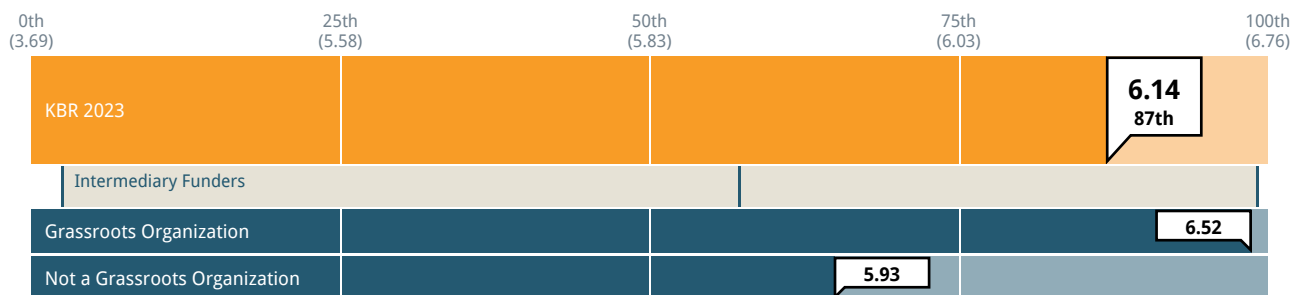
1 = Not at all consistent 7 = Completely consistent



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Overall, how transparent is the Trust with your organization?

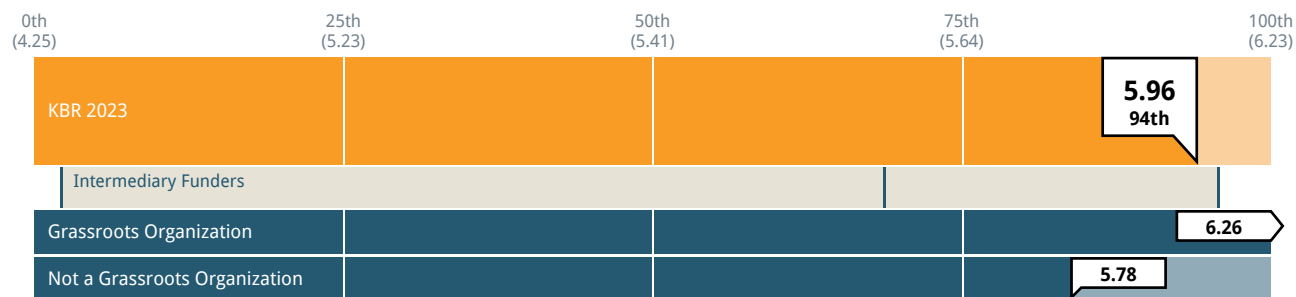
1 = Not at all transparent 7 = Extremely transparent



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

How well do you understand the way in which the work funded by this grant fits into the Trust's broader efforts?

1 = Limited understanding 7 = Thorough understanding

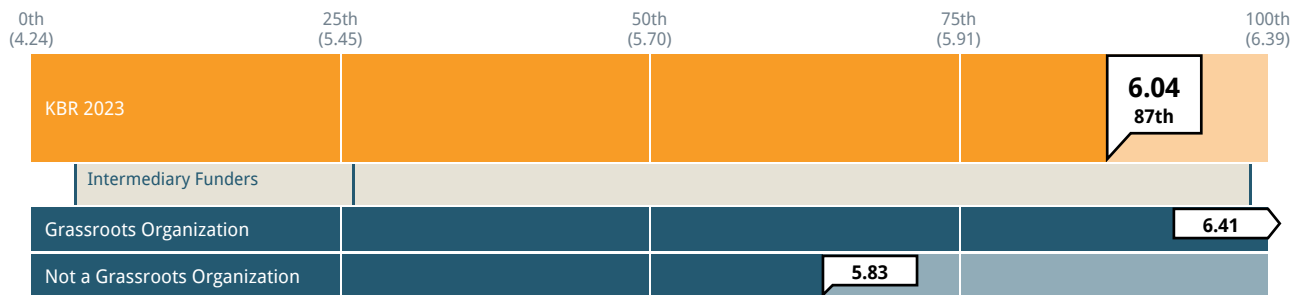


Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Contextual Understanding

How well does the Trust understand the social, cultural, or socioeconomic factors that affect your work?

1 = Limited understanding 7 = Thorough understanding

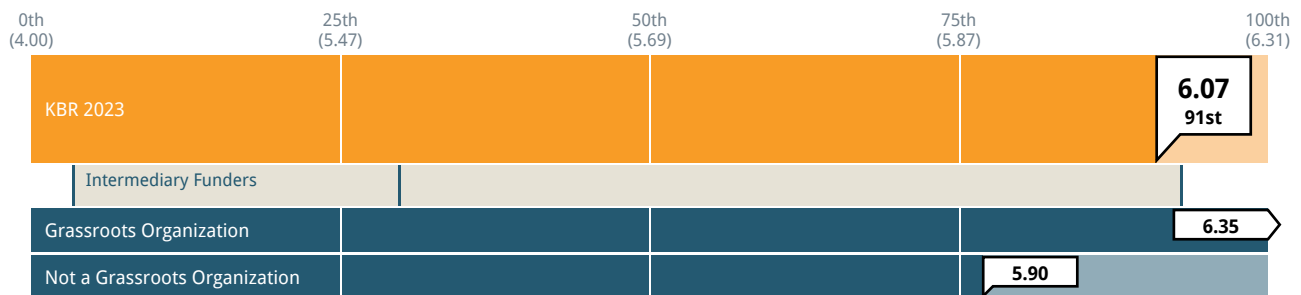


Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

In the following questions, we use the phrase “the people and communities that you serve” to refer to those your organization seeks to serve through the services and/or programs it provides.

How well does the Trust understand the needs of the people and communities that you serve?

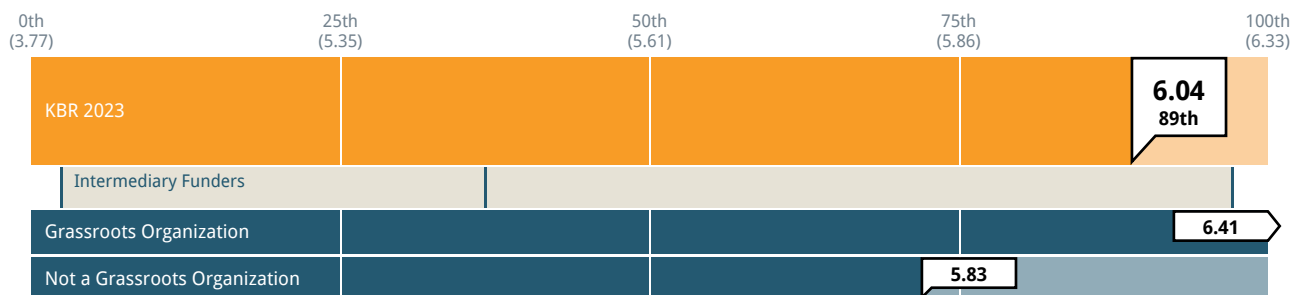
1 = Limited understanding 7 = Thorough understanding



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

To what extent do the Trust's funding priorities reflect a deep understanding of the needs of the people and communities that you serve?

1 = Not at all 7 = To a great extent



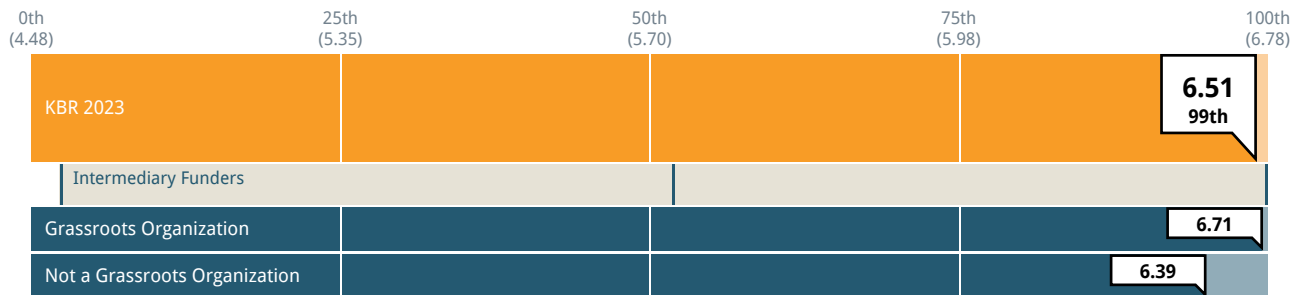
Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Racial Equity

Please rate the extent to which you agree or disagree with the following statements about racial equity:

The Trust has clearly communicated what racial equity means for its work

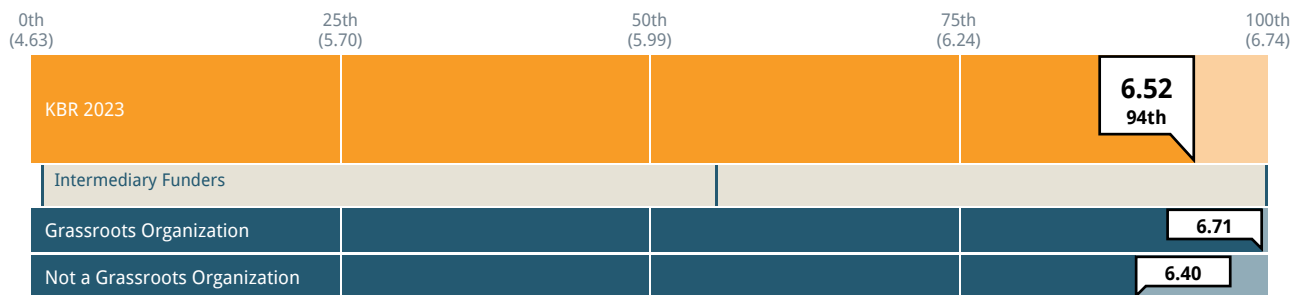
1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Overall, the Trust demonstrates an explicit commitment to racial equity in its work

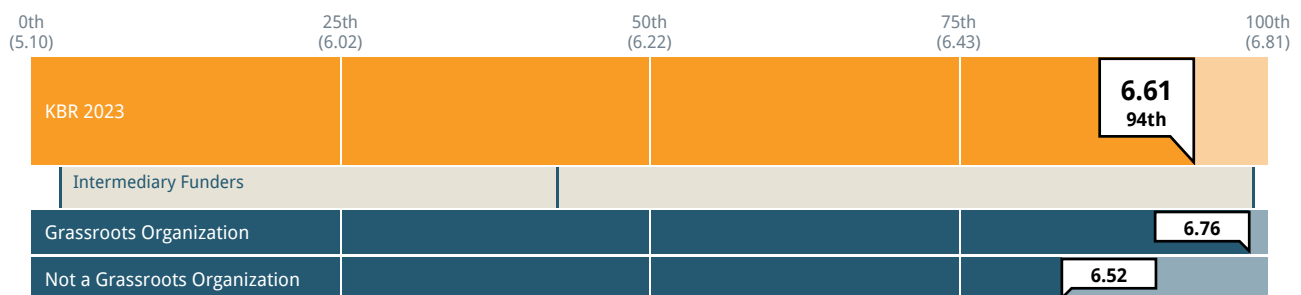
1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Overall, most staff I have interacted with at the Trust embody a strong commitment to racial equity

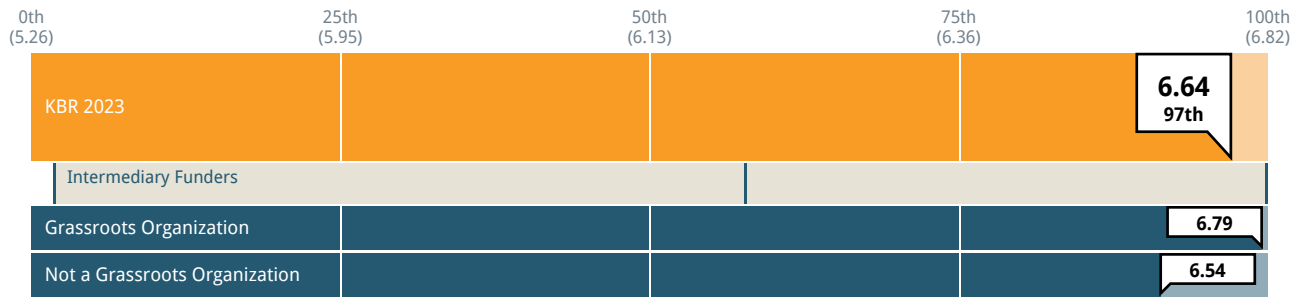
1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

I believe that the Trust is committed to combatting racism

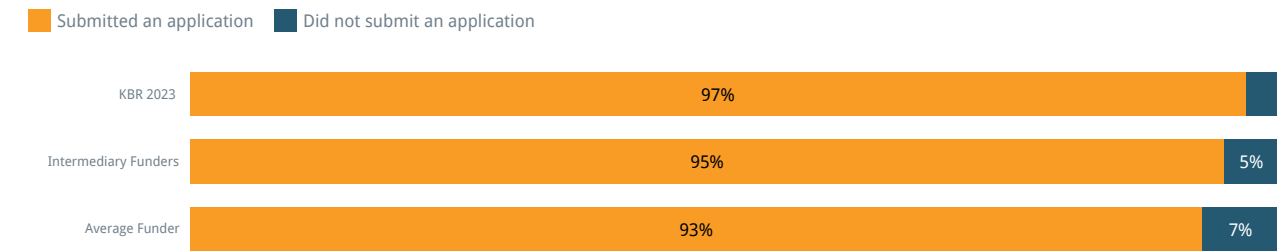
1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Grant Processes

Did you submit an application to the Trust for this grant?

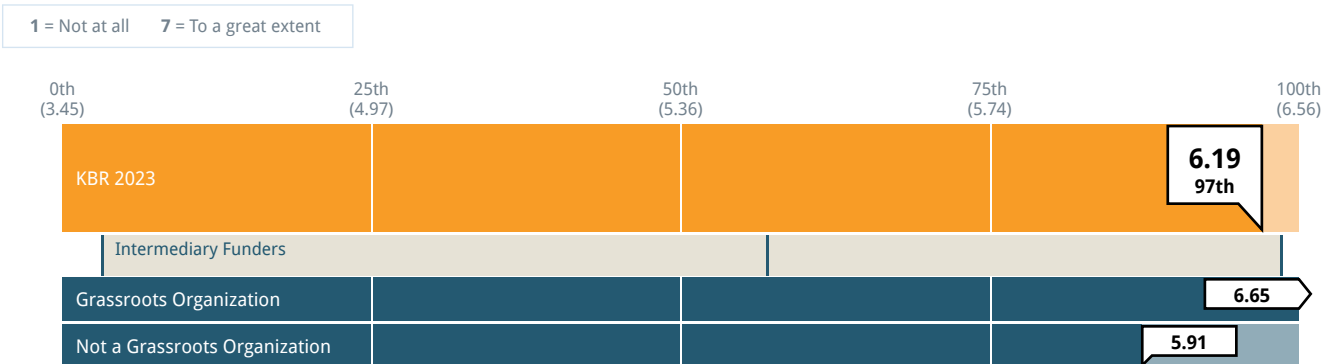


Cohort: Intermediary Funders Past results: on

Selection Process

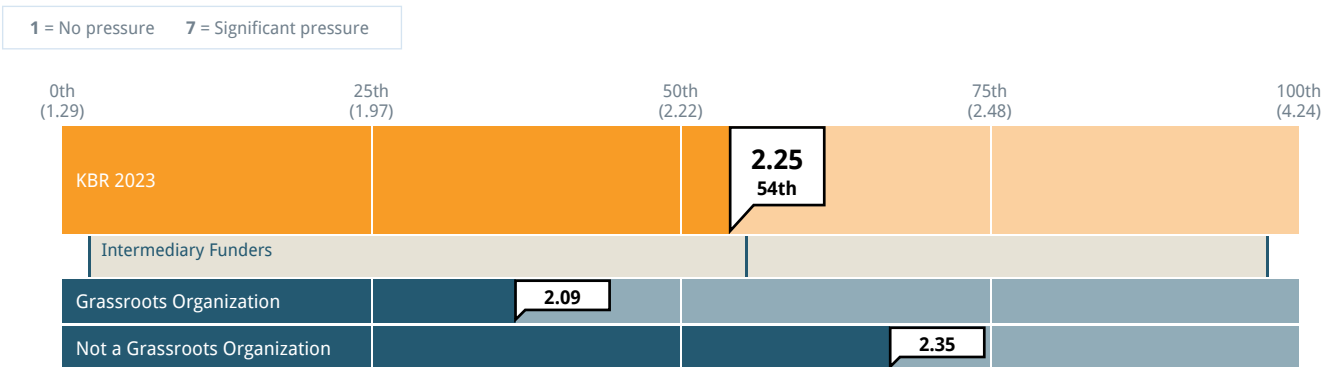
Please note that CEP modified the following question in 2022. The prior question text was: "How helpful was participating in the Foundation's selection process in strengthening the organization/program funded by the grant?" The corresponding anchors were "not at all helpful" and "extremely helpful."

To what extent was the Trust's application process a helpful opportunity to strengthen the efforts funded by the grant?



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

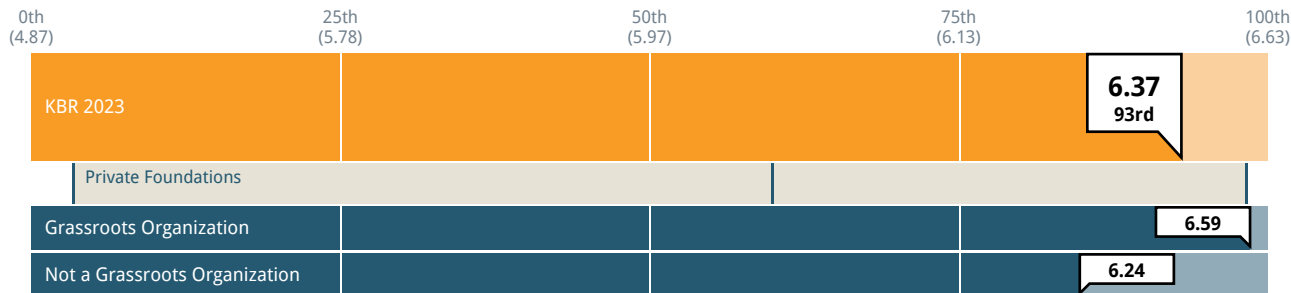
As you developed your grant application, how much pressure did you feel to modify your organization's priorities in order to create a grant application that was likely to receive funding?



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

To what extent was the Trust's application process an appropriate level of effort given the amount of funding received?

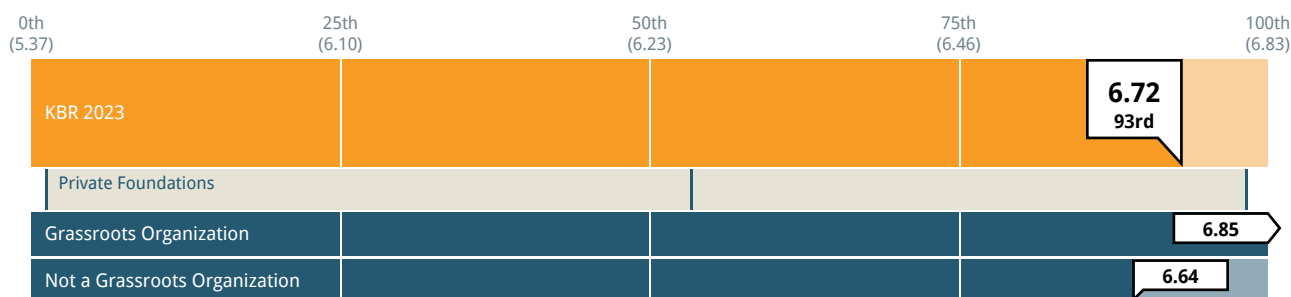
1 = Not at all 7 = To a great extent



Cohort: Private Foundations Past results: on Subgroup: Grassroots

To what extent was the Trust clear and transparent about the application process requirements and timelines?

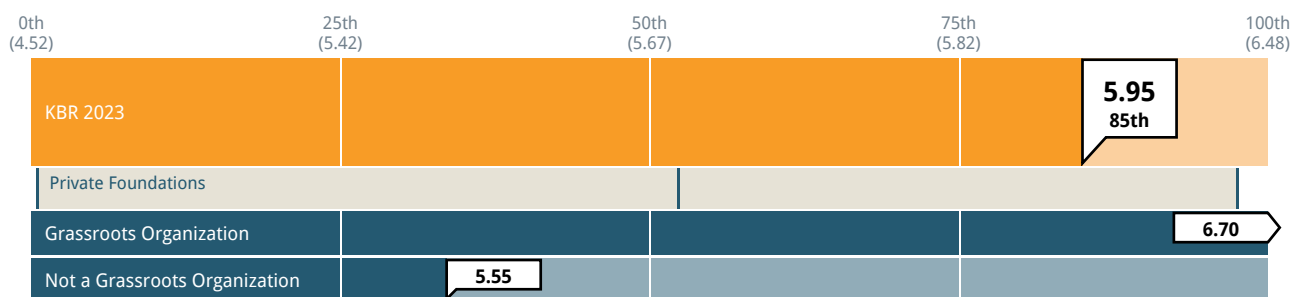
1 = Not at all 7 = To a great extent



Cohort: Private Foundations Past results: on Subgroup: Grassroots

To what extent was the Trust clear and transparent about the criteria the Trust uses to decide whether an application would be funded or declined?

1 = Not at all 7 = To a great extent



Cohort: Private Foundations Past results: on Subgroup: Grassroots

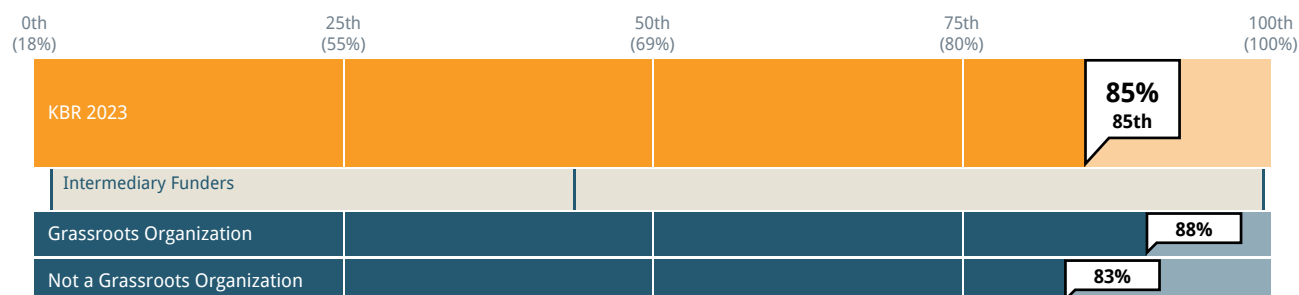
Reporting and Evaluation Process

Definition of Reporting and Evaluation

- "Reporting" - KBR's standard oversight, monitoring, and grant reporting.
- "Evaluation" - formal activities *beyond reporting* undertaken by KBR to assess or learn about a grant, a program, or KBR's efforts.

At any point during the application or the grant period, did the Trust and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?

Proportion of grantees responding 'Yes'



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Participation in Reporting and/or Evaluation Processes

■ Participated in a reporting process only
 ■ Participated in an evaluation process only
 ■ Participated in both a reporting and an evaluation process
 ■ Participated in neither a reporting nor an evaluation process



Cohort: Intermediary Funders Past results: on

Participation in Reporting and/or Evaluation Processes - By Subgroup

■ Participated in a reporting process only
 ■ Participated in an evaluation process only
 ■ Participated in both a reporting and an evaluation process
 ■ Participated in neither a reporting nor an evaluation process



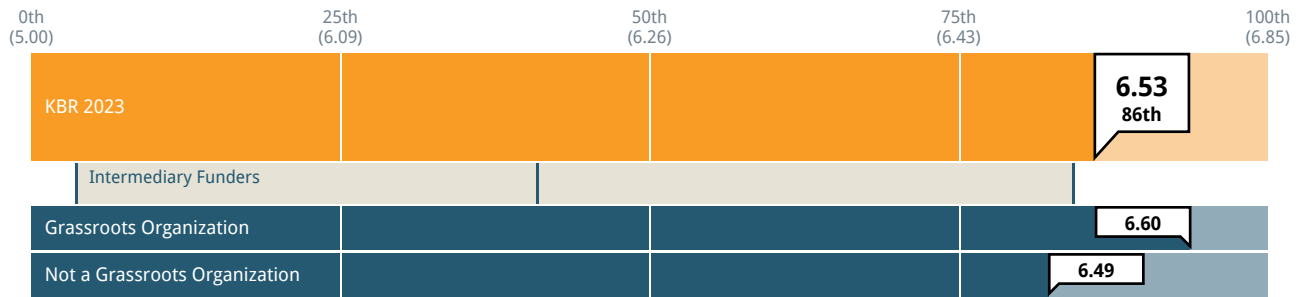
Subgroup: Grassroots

Reporting Process

The following questions were only asked of grantees that indicated having participated in a reporting process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

To what extent was the Trust's reporting process straightforward?

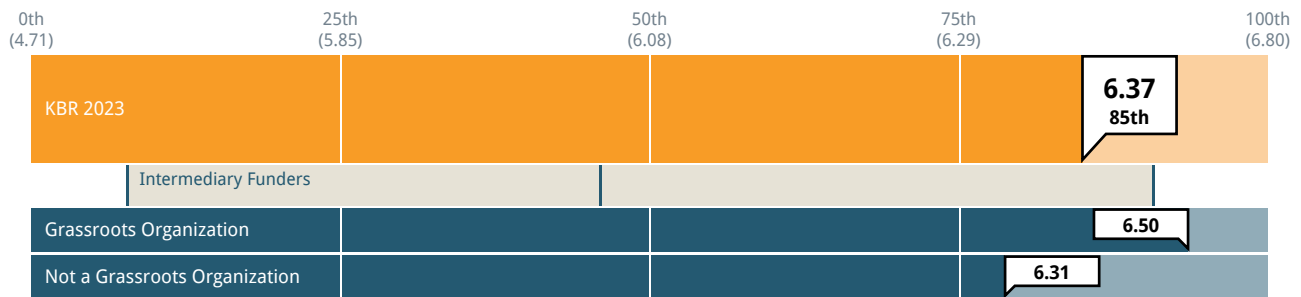
1 = Not at all 7 = To a great extent



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

To what extent was the Trust's reporting process adaptable, if necessary, to fit your circumstances?

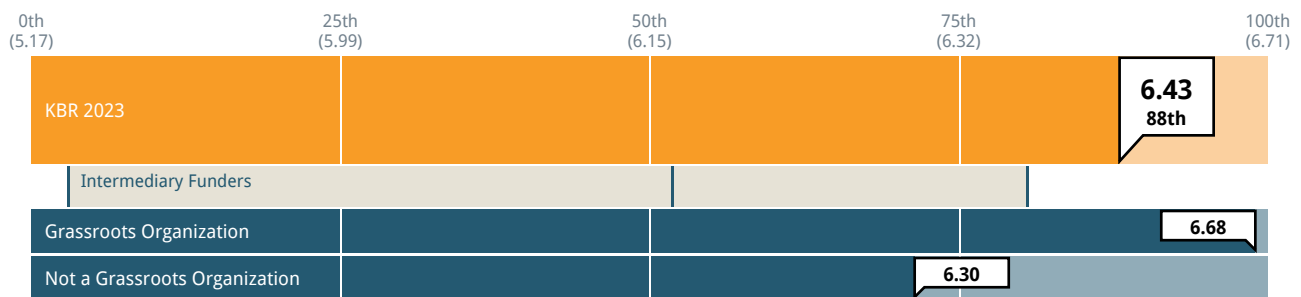
1 = Not at all 7 = To a great extent



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

To what extent was the Trust's reporting process relevant, with questions and measures pertinent to the work funded by this grant?

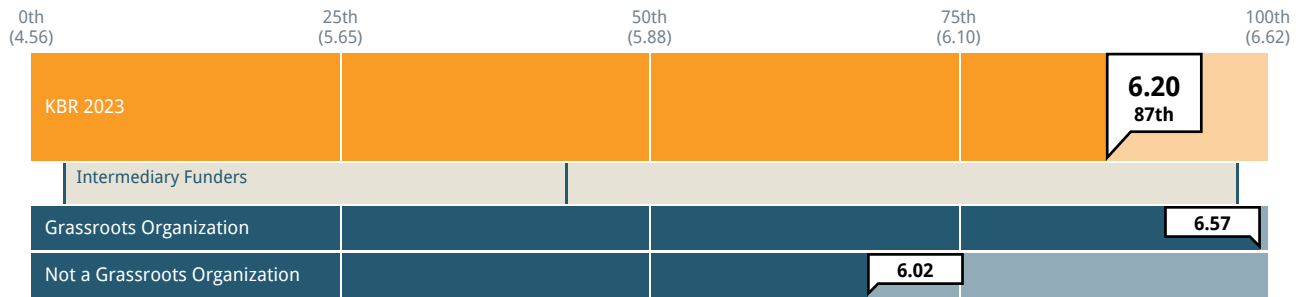
1 = Not at all 7 = To a great extent



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

To what extent was the Trust's reporting process a helpful opportunity for you to reflect and learn?

1 = Not at all 7 = To a great extent



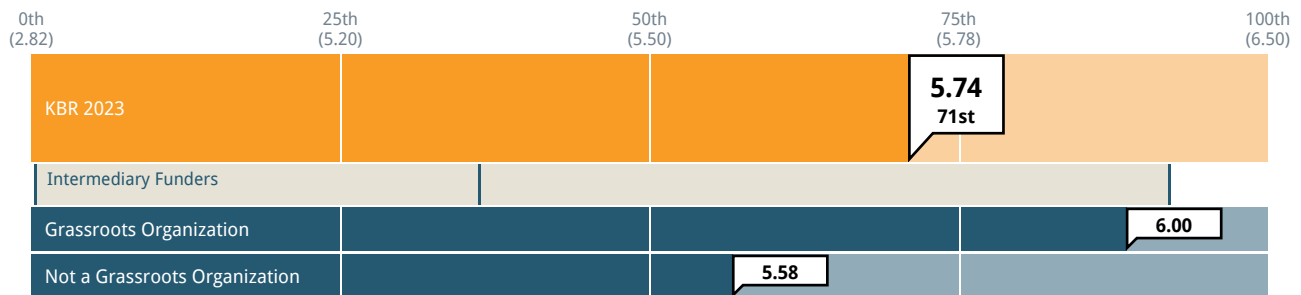
Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Evaluation Process

The following questions were only asked of grantees that indicated having participated in an evaluation process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

To what extent did the evaluation incorporate input from your organization in the design of the evaluation?

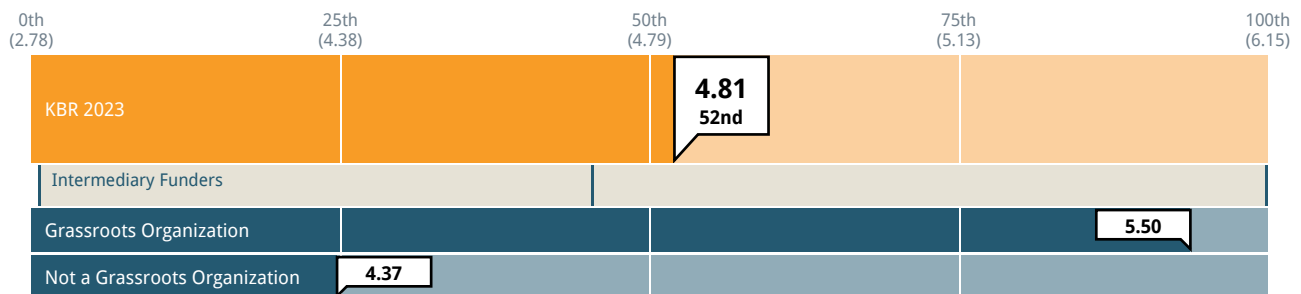
1 = Not at all 7 = To a great extent



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

To what extent did the evaluation result in your organization making changes to the work that was evaluated?

1 = Not at all 7 = To a great extent

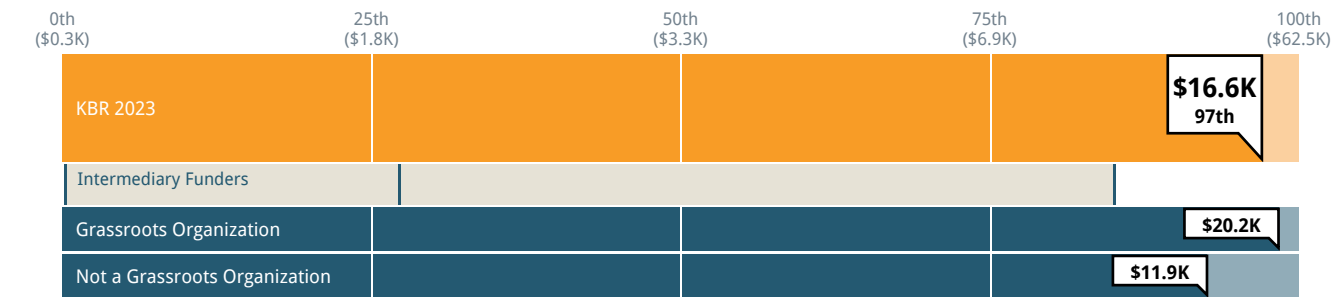


Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Dollar Return and Time Spent on Processes

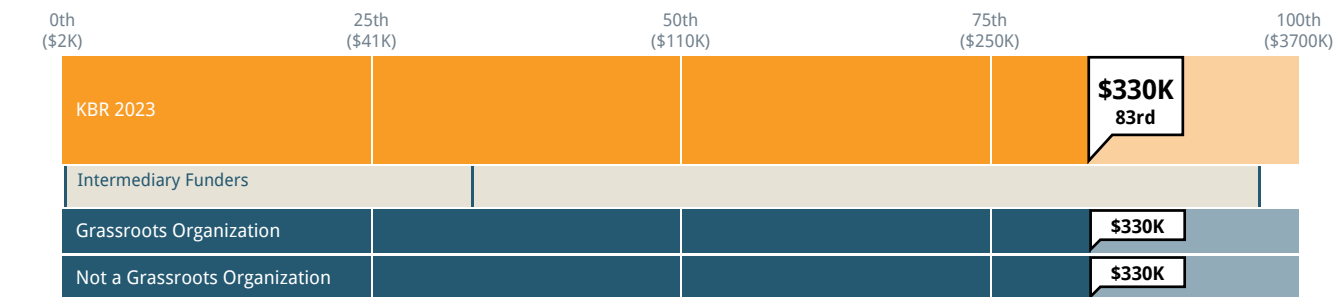
Dollar Return: Median grant dollars awarded per process hour required

Includes total grant dollars awarded and total time necessary to fulfill the requirements over the lifetime of the grant



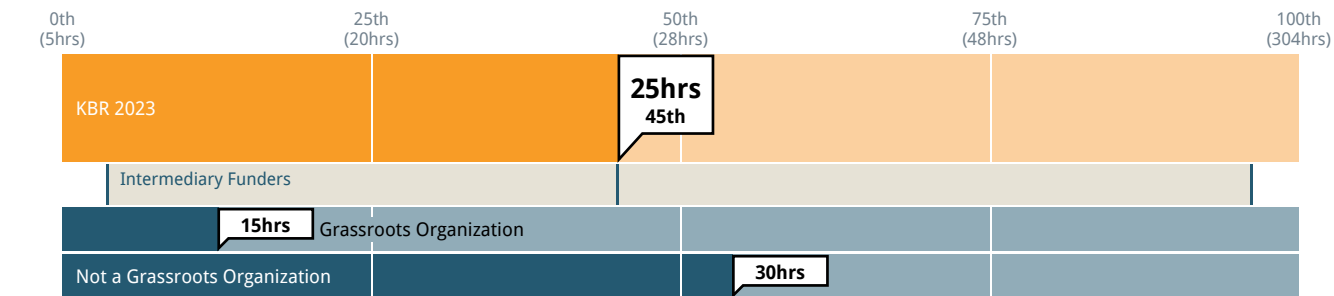
Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Median Grant Size



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

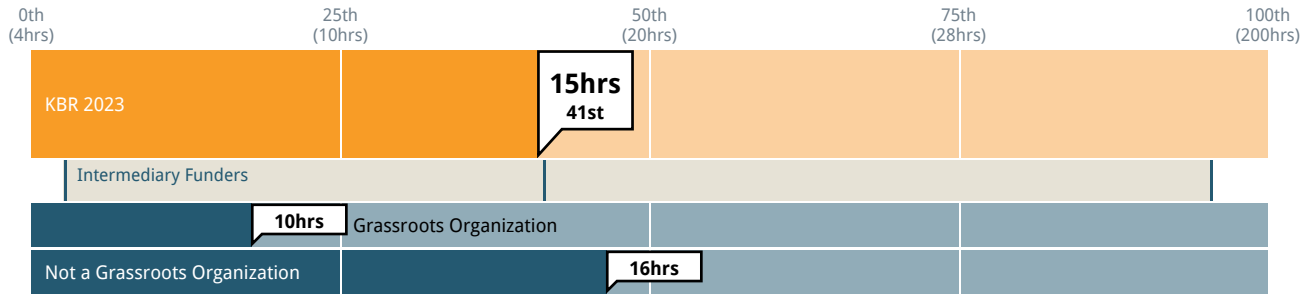
Median hours spent by grantees on funder requirements over grant lifetime



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Time Spent on Selection Process

Median Hours Spent on Application and Application Process



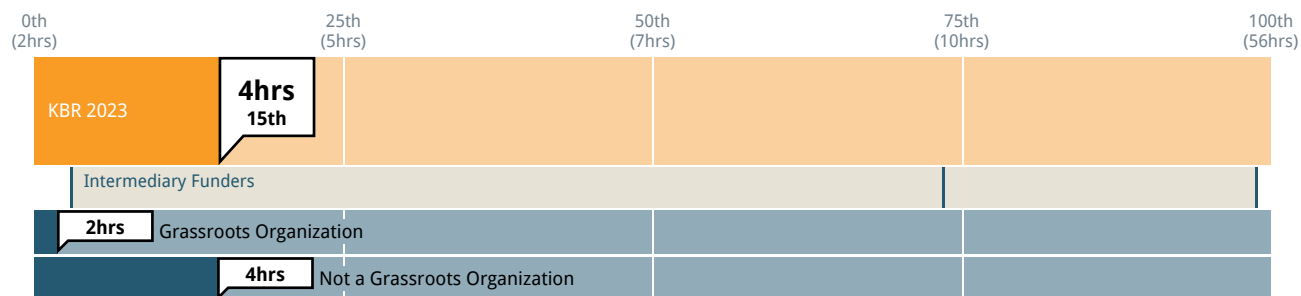
Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Selected Cohort: Intermediary Funders			
Time Spent On Application and Application Process	KBR 2023	Average Funder	Intermediary Funders
1 to 9 hours	26%	26%	30%
10 to 19 hours	32%	22%	23%
20 to 29 hours	19%	16%	16%
30 to 39 hours	3%	7%	6%
40 to 49 hours	14%	10%	9%
50 to 99 hours	5%	10%	10%
100 to 199 hours	1%	5%	3%
200+ hours	0%	3%	3%

Selected Subgroup: Grassroots		
Time Spent On Application and Application Process (By Subgroup)	Grassroots Organization	Not a Grassroots Organization
1 to 9 hours	38%	20%
10 to 19 hours	34%	31%
20 to 29 hours	14%	22%
30 to 39 hours	7%	2%
40 to 49 hours	7%	17%
50 to 99 hours	0%	7%
100 to 199 hours	0%	2%
200+ hours	0%	0%

Time Spent on Reporting and Evaluation Process

Median Hours Spent on Monitoring, Reporting and Evaluation Process Per Year



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Selected Cohort: Intermediary Funders			
Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized)	KBR 2023	Average Funder	Intermediary Funders
1 to 9 hours	69%	57%	52%
10 to 19 hours	17%	19%	18%
20 to 29 hours	6%	9%	11%
30 to 39 hours	0%	3%	4%
40 to 49 hours	3%	3%	4%
50 to 99 hours	1%	4%	5%
100+ hours	4%	4%	6%

Selected Subgroup: Grassroots		
Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized) (By Subgroup)	Grassroots Organization	Not a Grassroots Organization
1 to 9 hours	73%	67%
10 to 19 hours	18%	16%
20 to 29 hours	0%	9%
30 to 39 hours	0%	0%
40 to 49 hours	5%	2%
50 to 99 hours	0%	2%
100+ hours	5%	4%

Customized Questions

Please rate the extent to which you agree or disagree with the following statements about the Trust's focus on racial equity:

1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree

KBR 2023

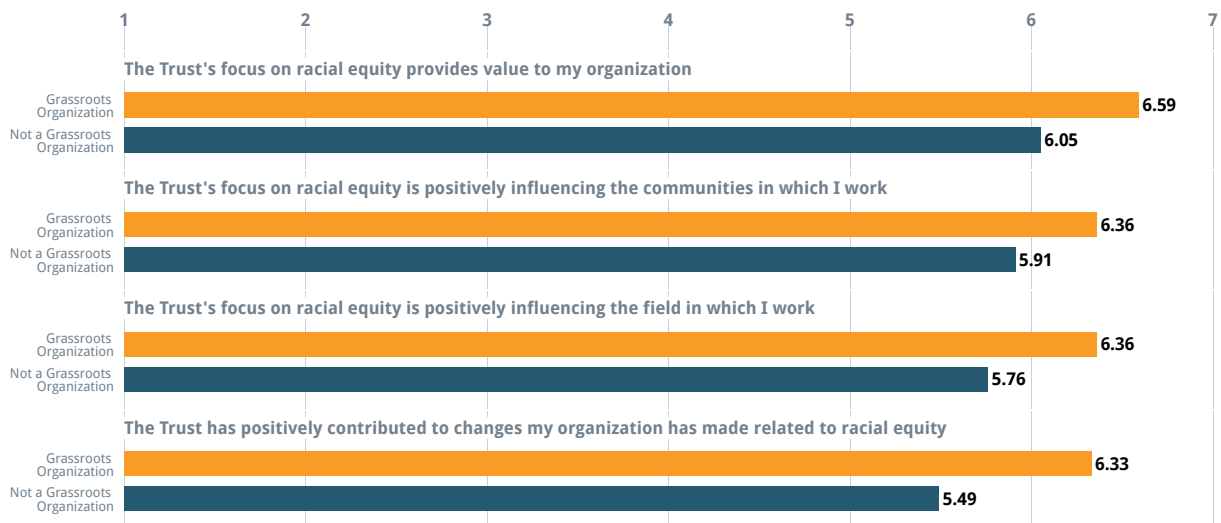


Cohort: None Past results: on

Please rate the extent to which you agree or disagree with the following statements about the Trust's focus on racial equity: -
By Subgroup

1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree

Grassroots Organization Not a Grassroots Organization

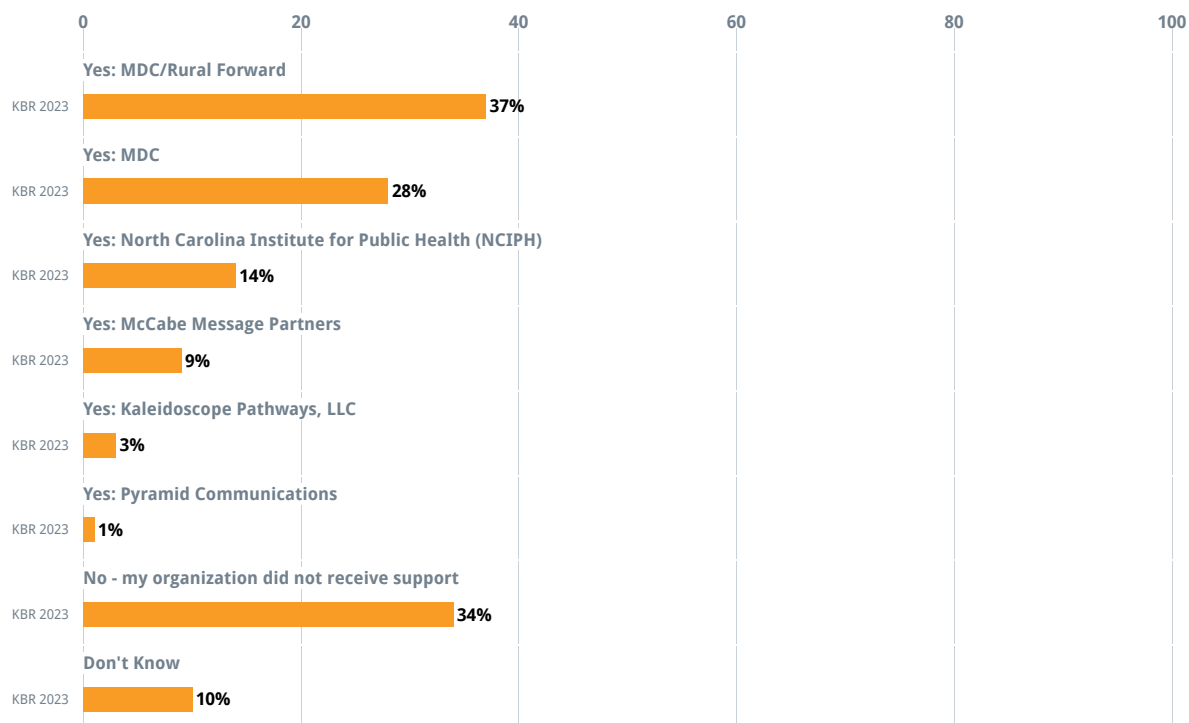


Subgroup: Grassroots

Technical Assistance

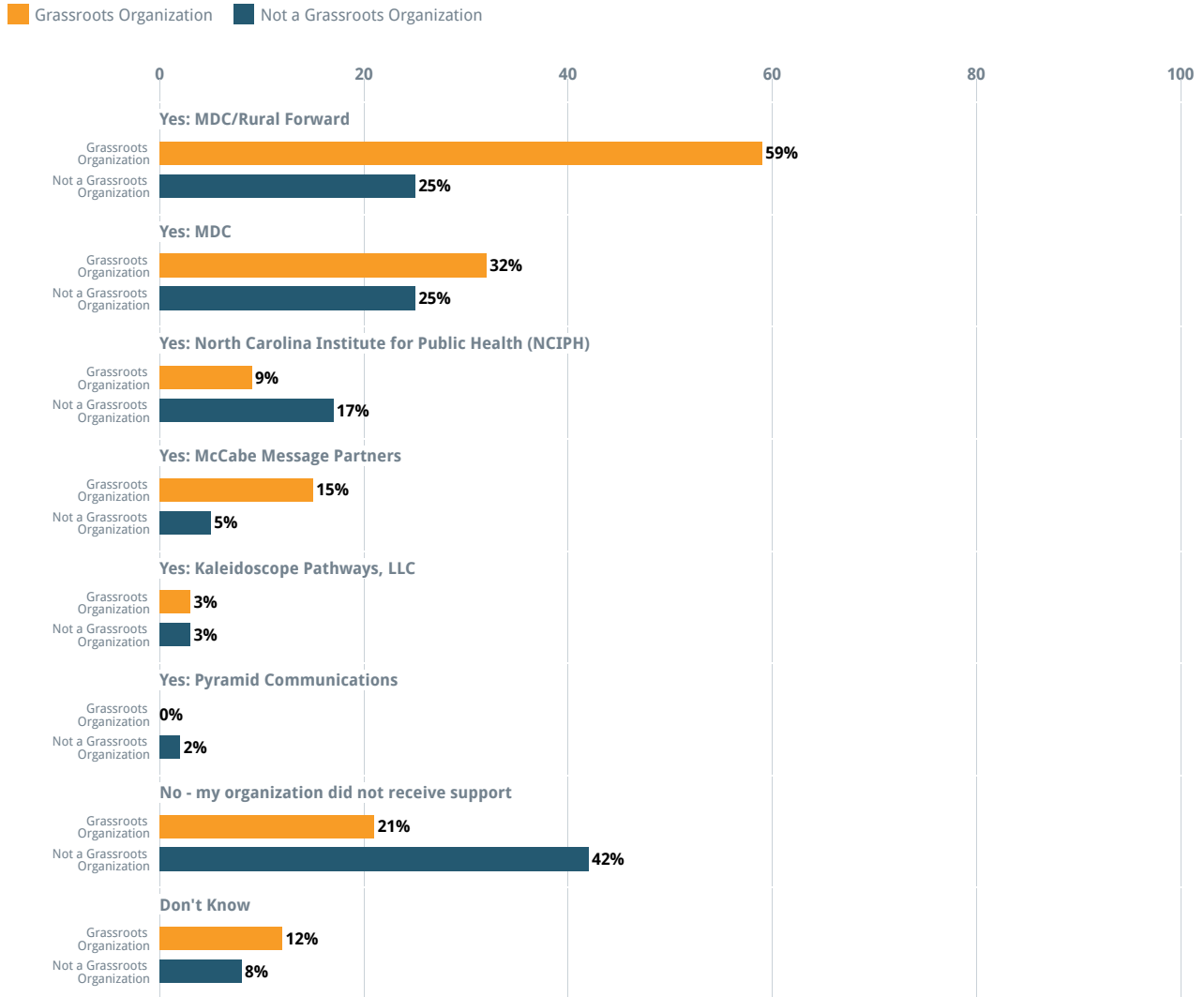
Has your organization received support from one of the Trust's technical assistance partners?

KBR 2023



Cohort: None Past results: on

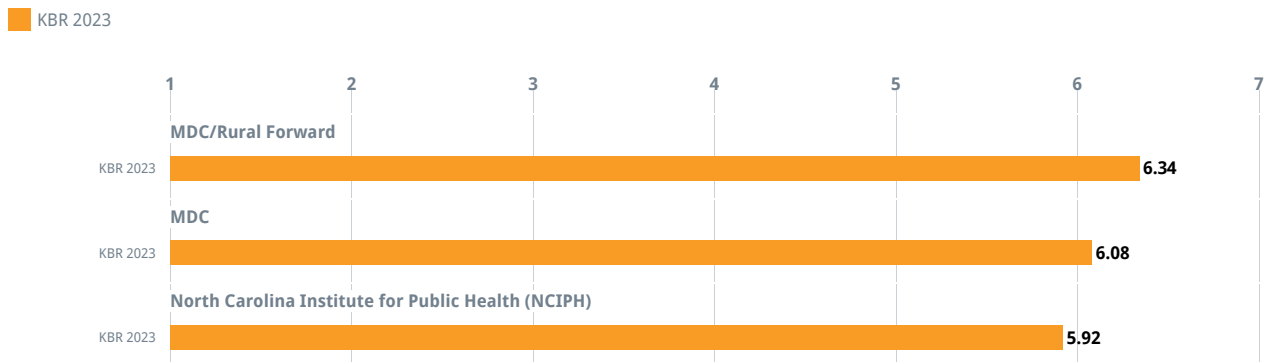
Has your organization received support from one of the Trust's technical assistance partners? - By Subgroup



Subgroup: Grassroots

Please rate the extent to which you feel supported by the following partnerships.

1 = Not at all 7 = To a great extent

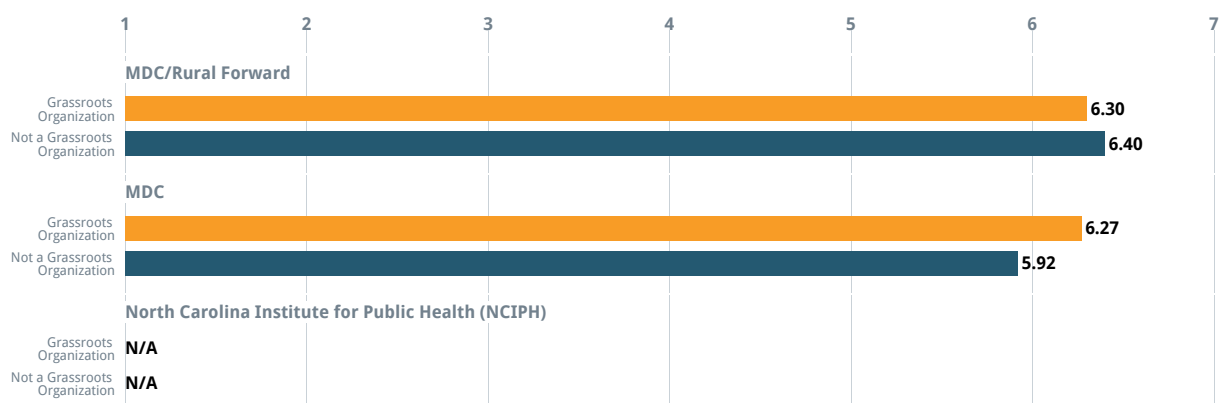


Cohort: None Past results: on

Please rate the extent to which you feel supported by the following partnerships. - By Subgroup

1 = Not at all 7 = To a great extent

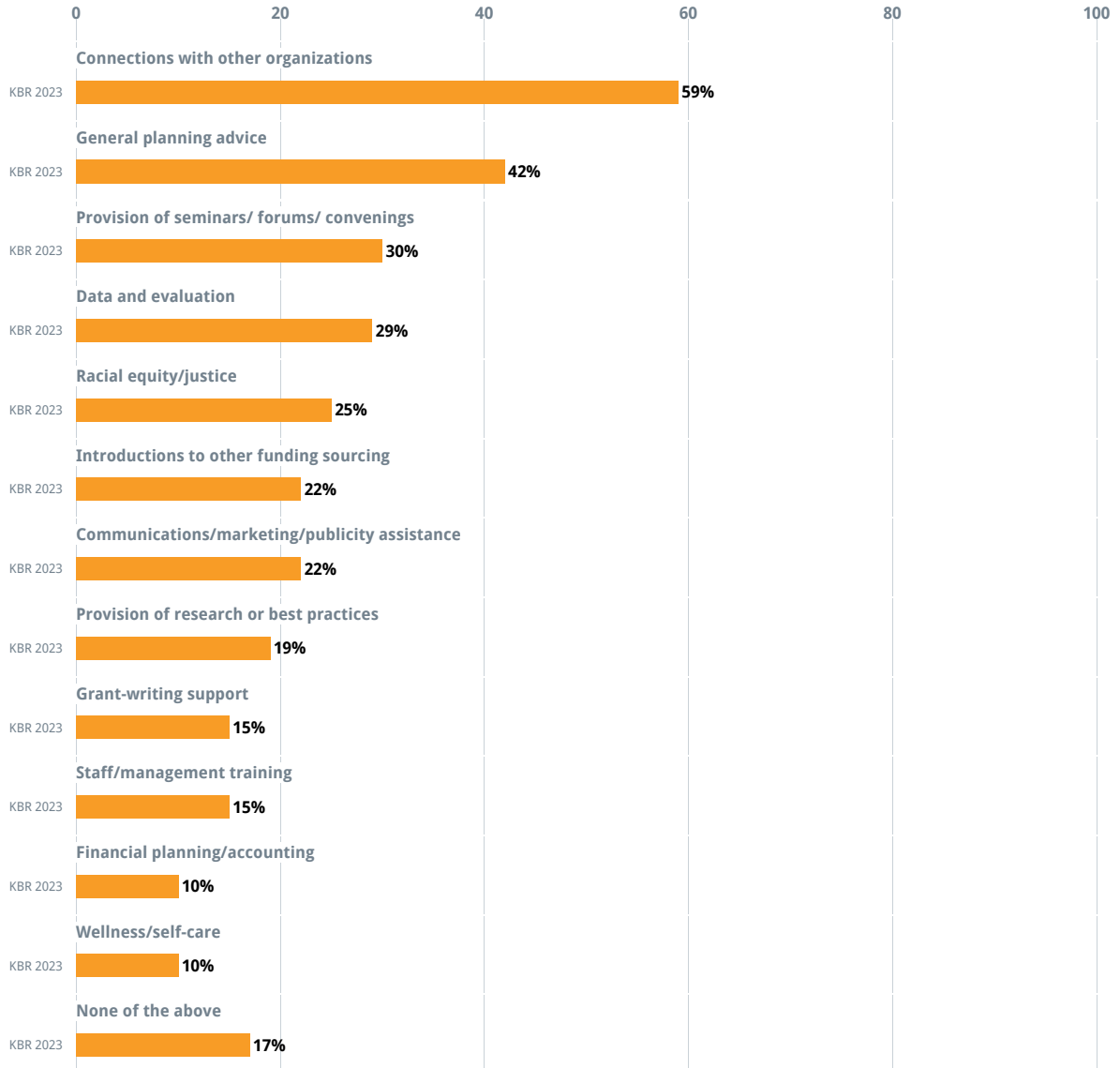
Grassroots Organization Not a Grassroots Organization



Subgroup: Grassroots

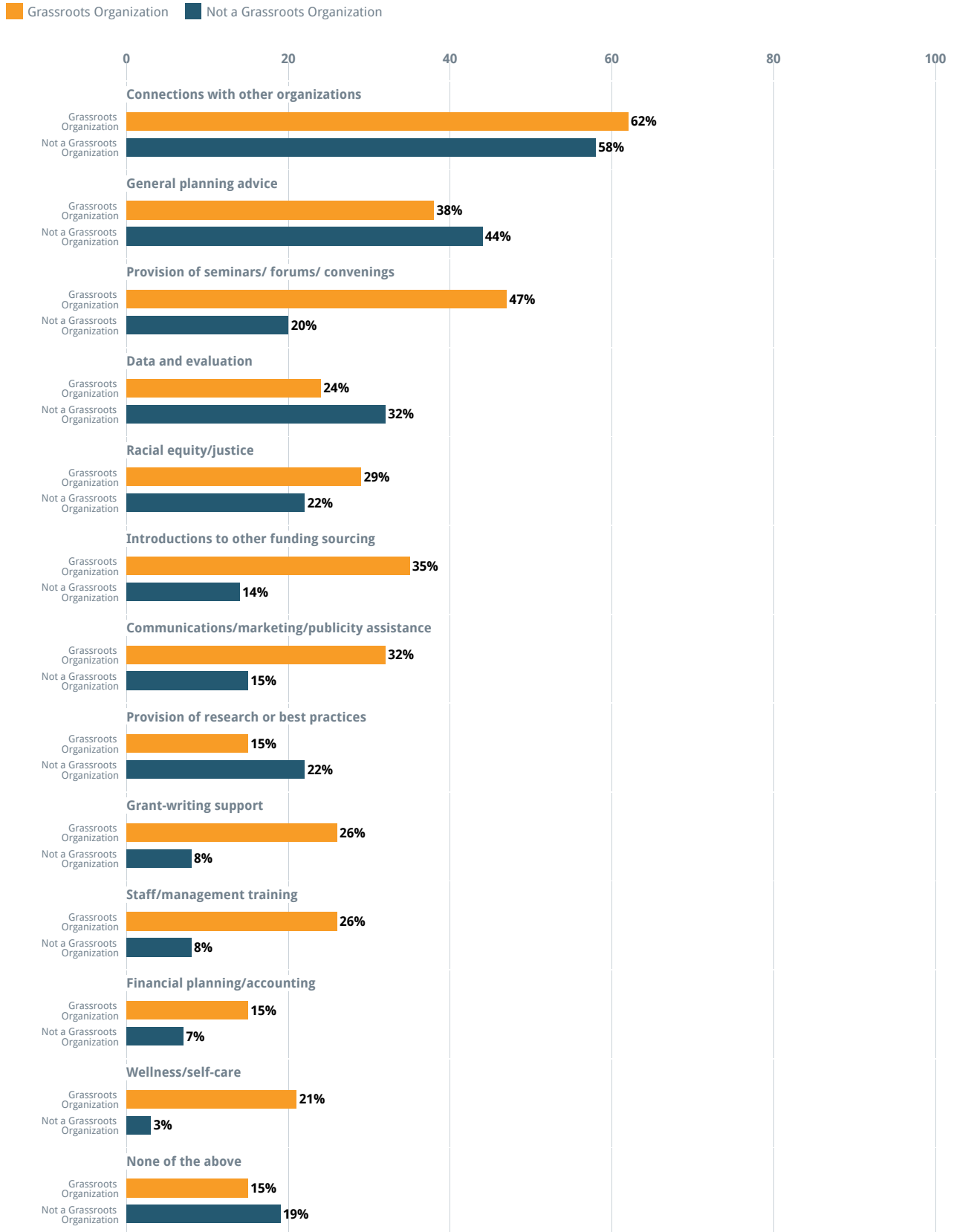
Please indicate if you received any of the forms of technical assistance listed below.

KBR 2023



Cohort: None Past results: on

Please indicate if you received any of the forms of technical assistance listed below. - By Subgroup

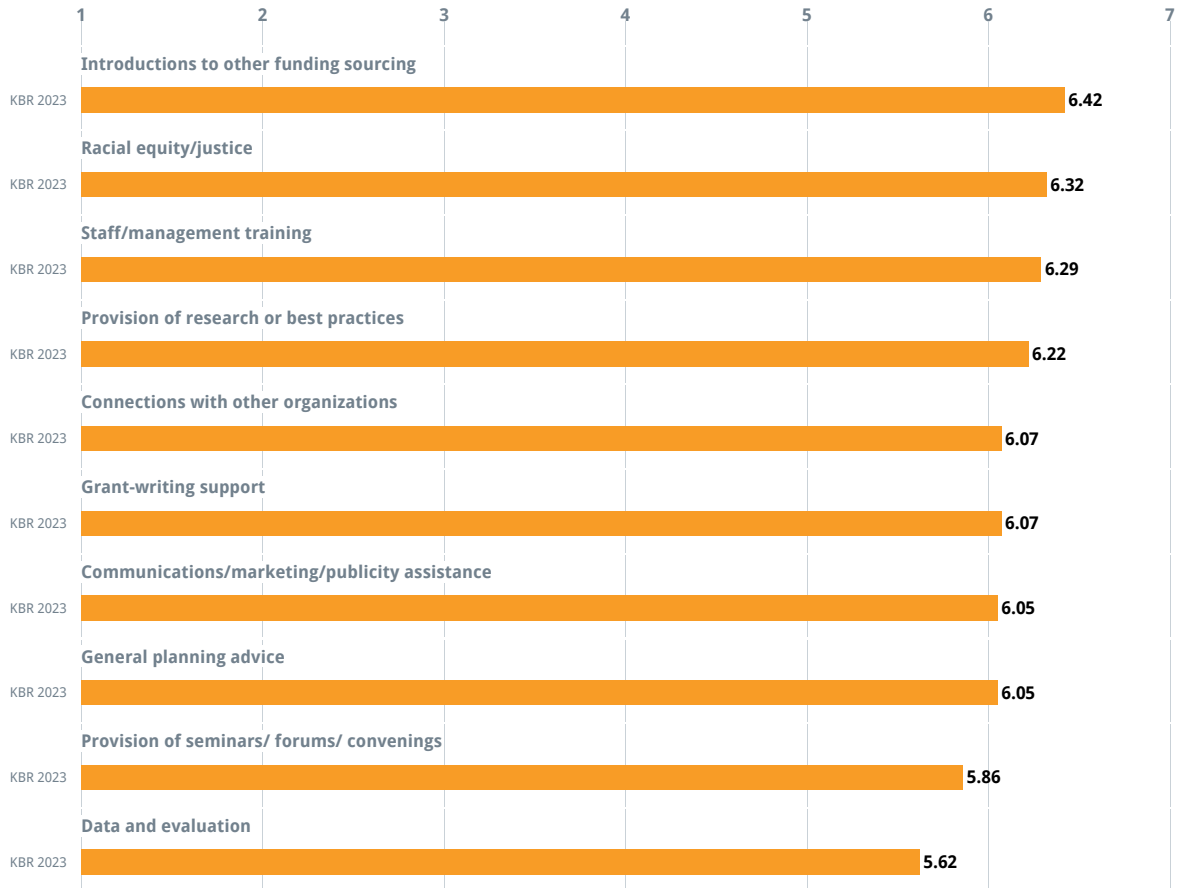


Subgroup: Grassroots

Please indicate how helpful the forms of technical assistance you received were in strengthening your organization's work.

1 = Not at all helpful 7 = Extremely helpful

KBR 2023

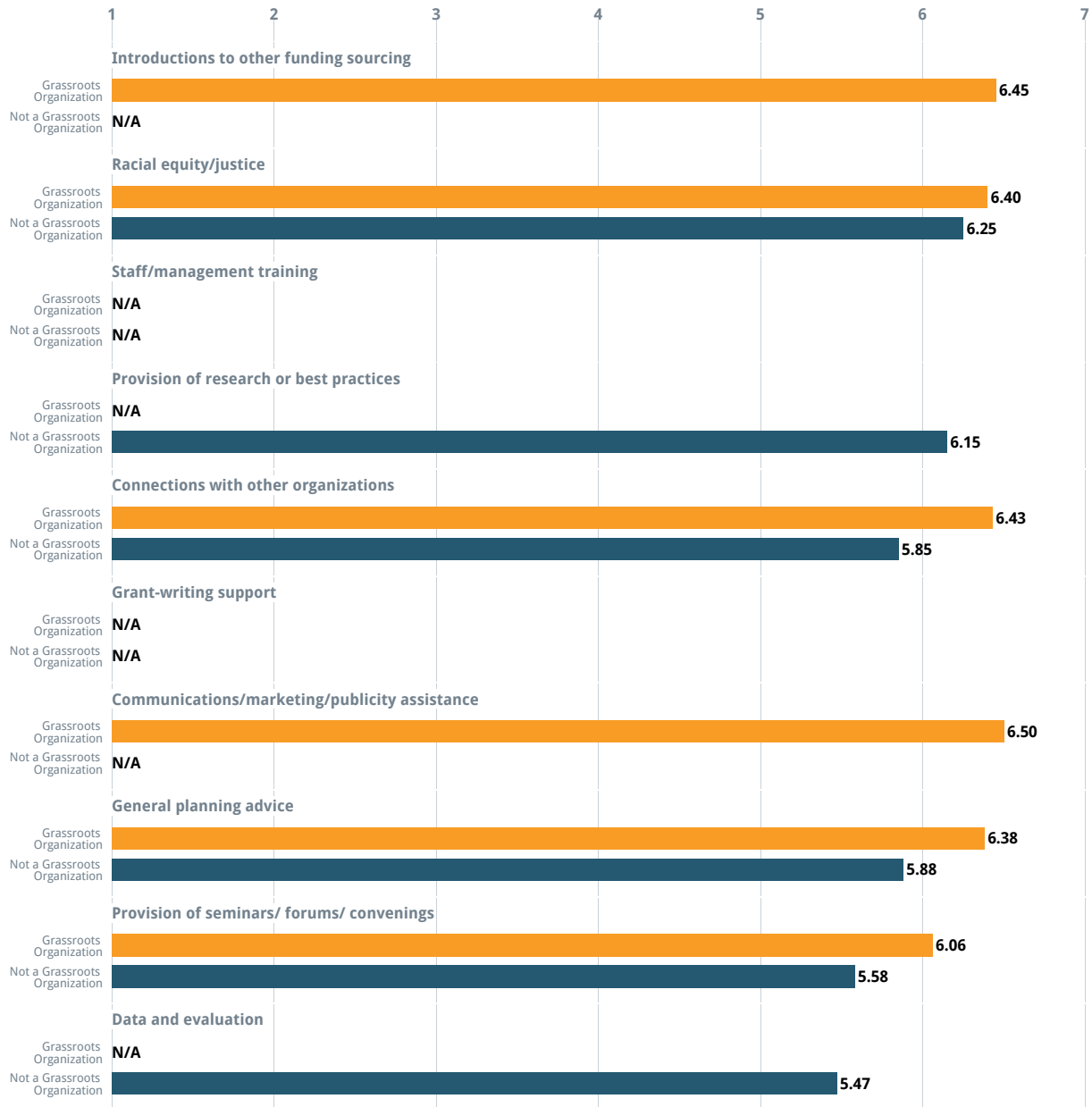


Cohort: None Past results: on

Please indicate how helpful the forms of technical assistance you received were in strengthening your organization's work. - By Subgroup

1 = Not at all helpful 7 = Extremely helpful

Grassroots Organization Not a Grassroots Organization



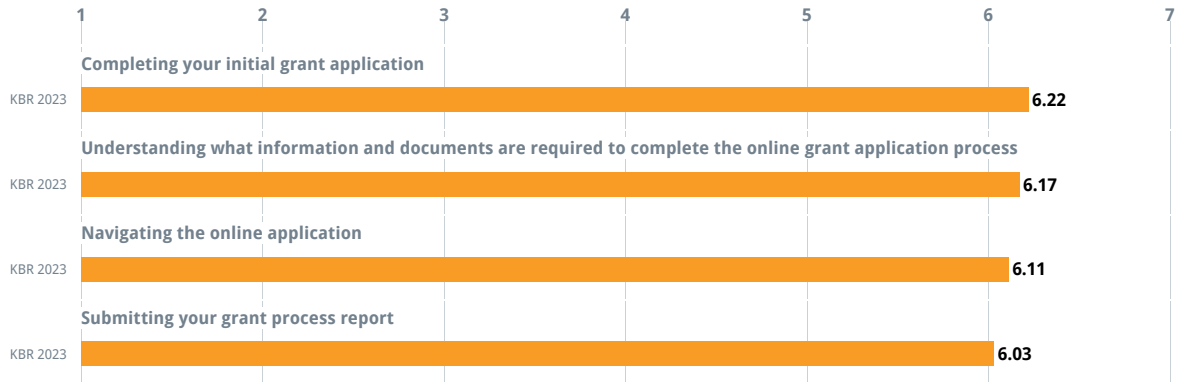
Subgroup: Grassroots

Processes

Please rate how easy or difficult you found the following tasks related to the Trust's application and reporting processes.

1 = Extremely difficult 4 = Neither difficult nor easy 7 = Extremely easy

KBR 2023

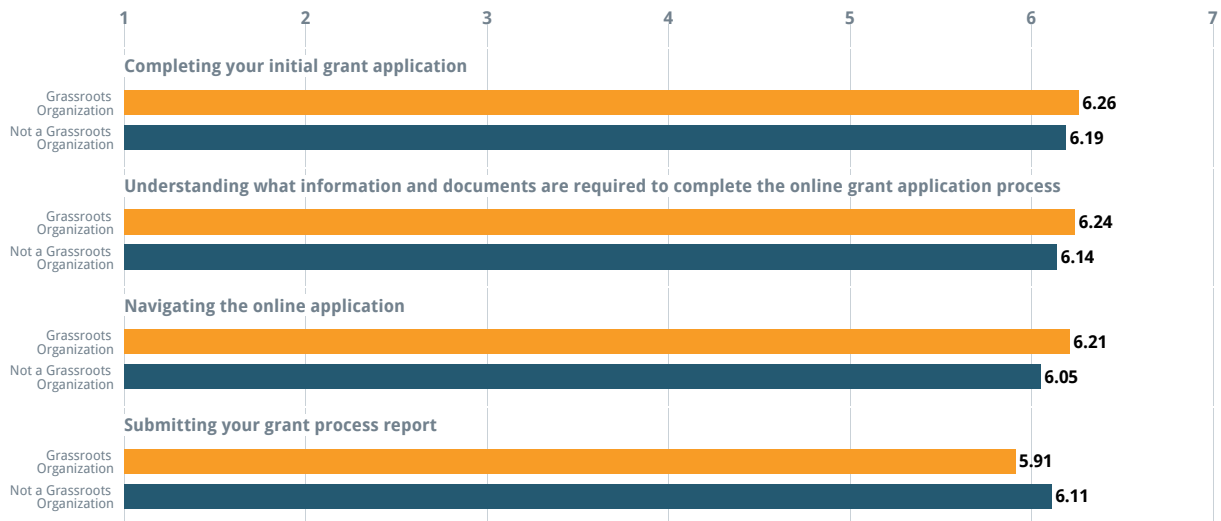


Cohort: None Past results: on

Please rate how easy or difficult you found the following tasks related to the Trust's application and reporting processes. - By Subgroup

1 = Extremely difficult 4 = Neither difficult nor easy 7 = Extremely easy

Grassroots Organization Not a Grassroots Organization

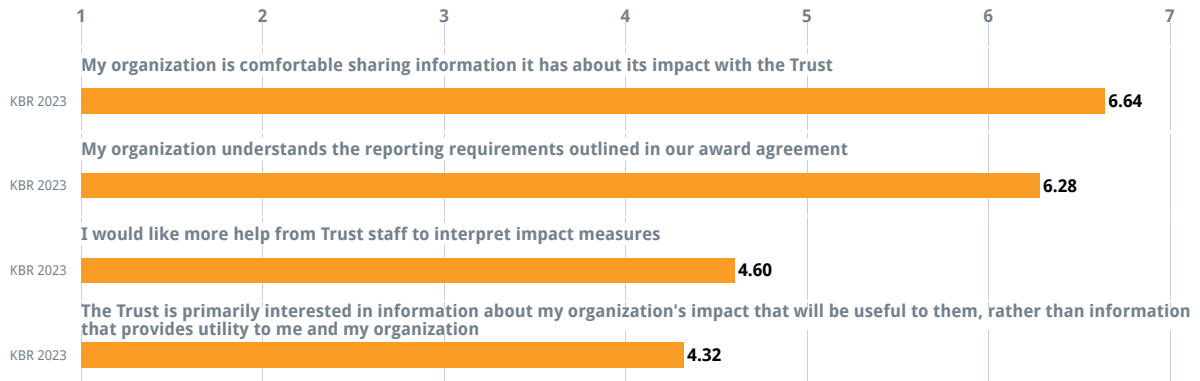


Subgroup: Grassroots

Please indicate how strongly you agree with the following statements regarding the Trust's reporting and evaluation processes.

1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree

KBR 2023

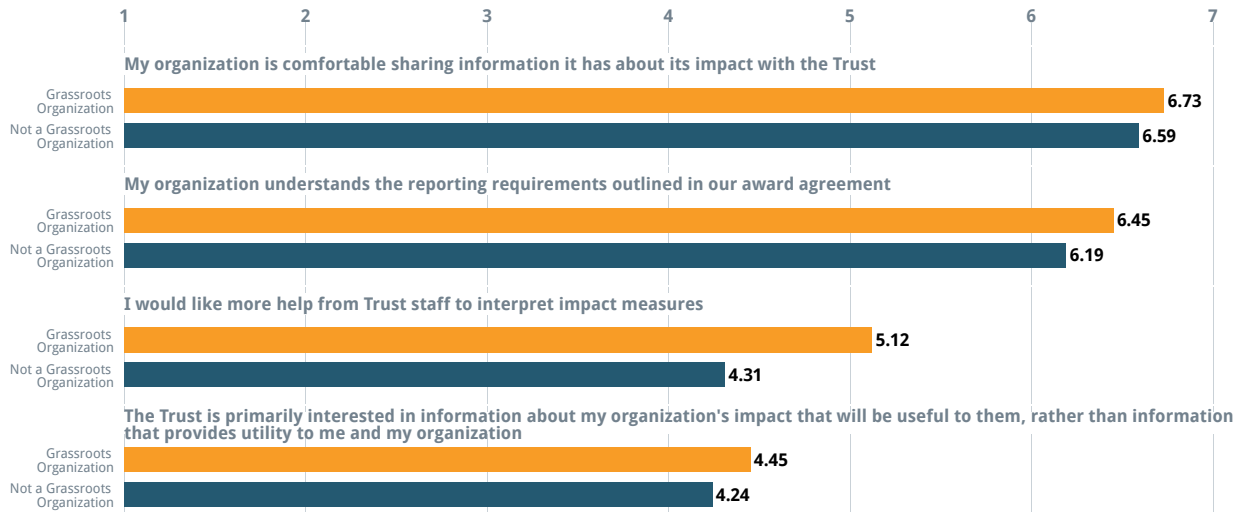


Cohort: None Past results: on

Please indicate how strongly you agree with the following statements regarding the Trust's reporting and evaluation processes. - By Subgroup

1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree

Grassroots Organization Not a Grassroots Organization



Subgroup: Grassroots

Grantees' Written Comments

In the Trust's Grantee Perception Report survey, CEP asks three written questions:

- 1. "Please comment on the quality of the Trust's processes, interactions, and communications."
- 2. "Thinking beyond the grant you received, please comment on how the Trust influences your field, community, or organization."
- 3. "What specific improvements would you suggest that would make the Trust a better funder?"

To download the full set of grantee comments and suggestions, please refer to the Attachments in the "Report Overview" section of your report. Please note that some comments may be redacted or removed to protect the confidentiality of respondents.

CEP's Qualitative Analysis

CEP thoroughly reviews each comment submitted and conducts comprehensive qualitative analysis on two of these questions in the GPR.

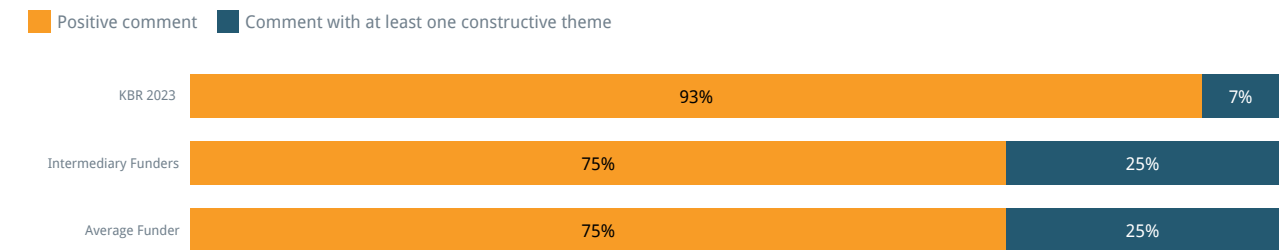
The following pages outline the results of CEP's analyses.

Quality of Processes, Interactions and Communications

Grantees were asked to comment on the quality of the Trust's processes, interactions, and communications. Their comments were then categorized by the nature of their content, specifically whether the content is positive, neutral or constructive.

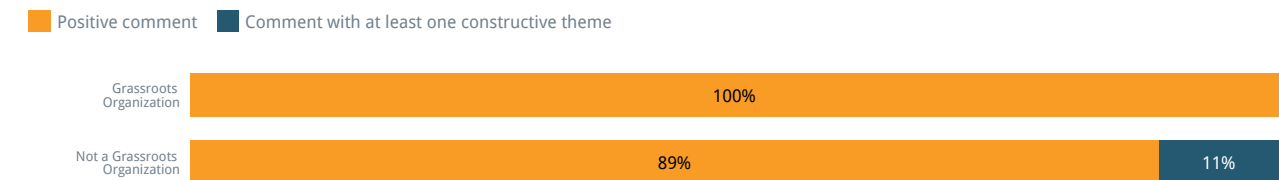
For a comment to be categorized as constructive, there must have been at least one constructive topic in its content.

Positivity of Comments about the Quality of the Trust's Processes, Interactions, and Communications



Cohort: Intermediary Funders Past results: on

Positivity of Comments about the Quality of the Trust's Processes, Interactions, and Communications - By Subgroup



Subgroup: Grassroots

Suggestion Topics

Grantees were asked to provide any suggestions for how the Trust could improve. The 94 grantees that responded to the survey provided 35 constructive suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

Proportion of Grantee Suggestions by Topic

Topic of Suggestion	Proportion
Grantmaking Practices and Processes	26%

Topic of Suggestion	Proportion
Non-Monetary Support	23%
Other Suggestions	20%
Grantee-Trust Interactions	17%
Trust Strategy	14%

Suggestions

Grantees were asked to provide any suggestions for how the Trust could improve. The 94 grantees that responded to the survey provided a total of 35 distinct suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

Grantmaking Practices and Processes (26% N=9)

- Type of Grants (N = 3)
 - "Defaulting to providing funds as "general operating funds" more frequently."
 - "More general operating support."
 - "Offer more flexibility in grant types and durations to accommodate diverse project needs."
- Length of Grants (N = 2)
 - "A deeper commitment of funds and time period, to help create sustainable organizations/outcomes."
 - "Committing to long-term funding that can see efforts through vs. one off efforts that don't play into a larger goal."
- Streamline Grant Processes (N = 2)
 - "Simplify and streamline the grant application process to reduce administrative burdens on applicants."
 - "The application process has become more streamlined. Continue to make it more streamlined."
- Other Grantmaking Suggestions (N = 2)
 - "Opening the process up to community, sharing power in making decisions, and helping facilitate more collaboration."
 - "Be more clear about the end date for the final report."

Non-Monetary Support (23% N=8)

- Opportunities for Convening (N = 6)
 - "I think it would be helpful if the Trusts continues to serve as a convener for priority issues. Smaller organizations are stretched and understaffed, so it is difficult to convene community meetings."
 - "It could prove advantageous for the Trust to facilitate a gathering of all their locally funded partners, providing an opportunity to connect and explore possible opportunities for collaboration. Such an event could encourage sharing of knowledge, resources, and expertise, ultimately leading to more effective goal achievement. Additionally, it may help foster a sense of community among the partners, creating a supportive environment for learning and growth. The Trust could see a positive impact on their partners' work and overall success through these collaborations."
 - "Creating a network with grantees, and professional development for rural non-profit leaders."
 - "Hold more meetings in person or training."
 - "Help to pull together organizations and other funders to focus on setting and achieving clear goals. Increase transparency and dialog among organizations about what part of creating systems change we can/should all be playing."
 - "Promote collaboration and networking among grant recipients to facilitate knowledge sharing and mutual support."
- Opportunities for Collaboration (N = 2)
 - "Recommend more collaboration between grantees."
 - "Seek for more community collaboration and partners to apply for Collaborative Grants."

Other Suggestions (20% N=7)

- Impact Assessment (N = 2)
 - "After cohorts begin using and develop additional data skills, creatively steering data collection in vulnerable communities with support to create a collective dashboard or living statistics where possible to tell the stories. Even if that relies on unmet needs data or simple impact collections. Then learning to use data driven practices to inform future proposals or investments in those communities."
 - "Implement an impact assessment framework to measure the outcomes of funded projects that can be shared with all funded partners."
- Opportunities for Mutual Learning (N = 2)
 - "I would like more opportunity to continue our conversations with the Trust about expanding and enhancing the work that the grant helped us begin."

- "Feedback sessions with grantees to facilitate mutual learning."
- Other (N = 3)
 - "The Trust is very committed to its own path and strategy but sometimes at the expense of seeming like a true partner. Some view the Trust as prioritizing how they are perceived and out of touch with on-the-ground realities."
 - "I believe that the Trust should better promote a successful thesis for replication. I speak this on behalf of rural communities in particular."
 - "Language access. Working with a bilingual staff was great."

Grantee-Trust Interactions (17% N=6)

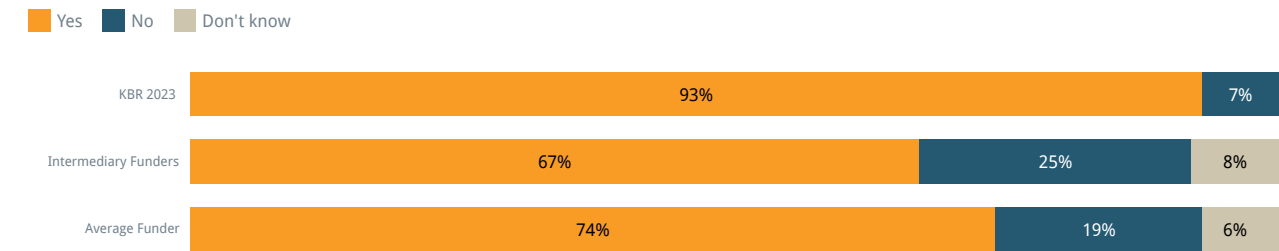
- More Frequent Touchpoints with Grantees (N = 4)
 - "Continuing in the direction of increased communication with grantees before, during and after the grant process."
 - "Additional Program Officers or Assistance."
 - "Doing more site visits to know what grantees are doing in the community."
 - "Increased engagement with those whom it awards funding."
- Interactions with Executive Leadership (N = 2)
 - "I would like to have met with the President of the Trust and others in sharing our agency story and learning more about the Trust's priorities. Despite reaching out, it felt that my interaction was limited to my program officer."
 - "In our experience [one executive staff member] has been unavailable and relies on [their] support team to communicate for [them]."

Trust Strategy (14% N=5)

- Diversity, Equity, and Inclusion Strategy (N = 2)
 - "I feel like the Trust should be more intentional about those racial equity conversations on a consistent basis for communities like mine who are reluctant to address those issues because they don't really see the issue. I think the Trust is in better position to shed light on how racial disparities look as opposed to our organization because they are from the outside looking in."
 - "Explore a way to gather info/address how an organization(s) may have practices they're unaware of where white supremacy culture shows up thus harming the ability to partner, collaborate fully with other organizations who may be further on their journey and/or experiences with racial/ethnic equity and additionally how this can impact the community."
- Funding Strategy (N = 2)
 - "The Trust needs to continue funding the current cohort because many of the member partners spent a year figuring out the ins-and-out of advocacy work."
 - "We would love to have the Trust established a stable funding with CBOs like us."
- Focus Areas (N = 1)
 - "Use a climate mobilization lens in its work."

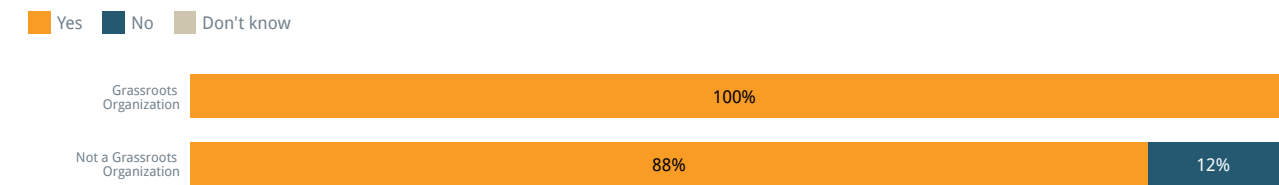
Respondents and Communities Served

Are the efforts funded by this grant primarily meant to benefit historically marginalized groups?



Cohort: Intermediary Funders Past results: on

Are the efforts funded by this grant primarily meant to benefit historically marginalized groups? - By Subgroup

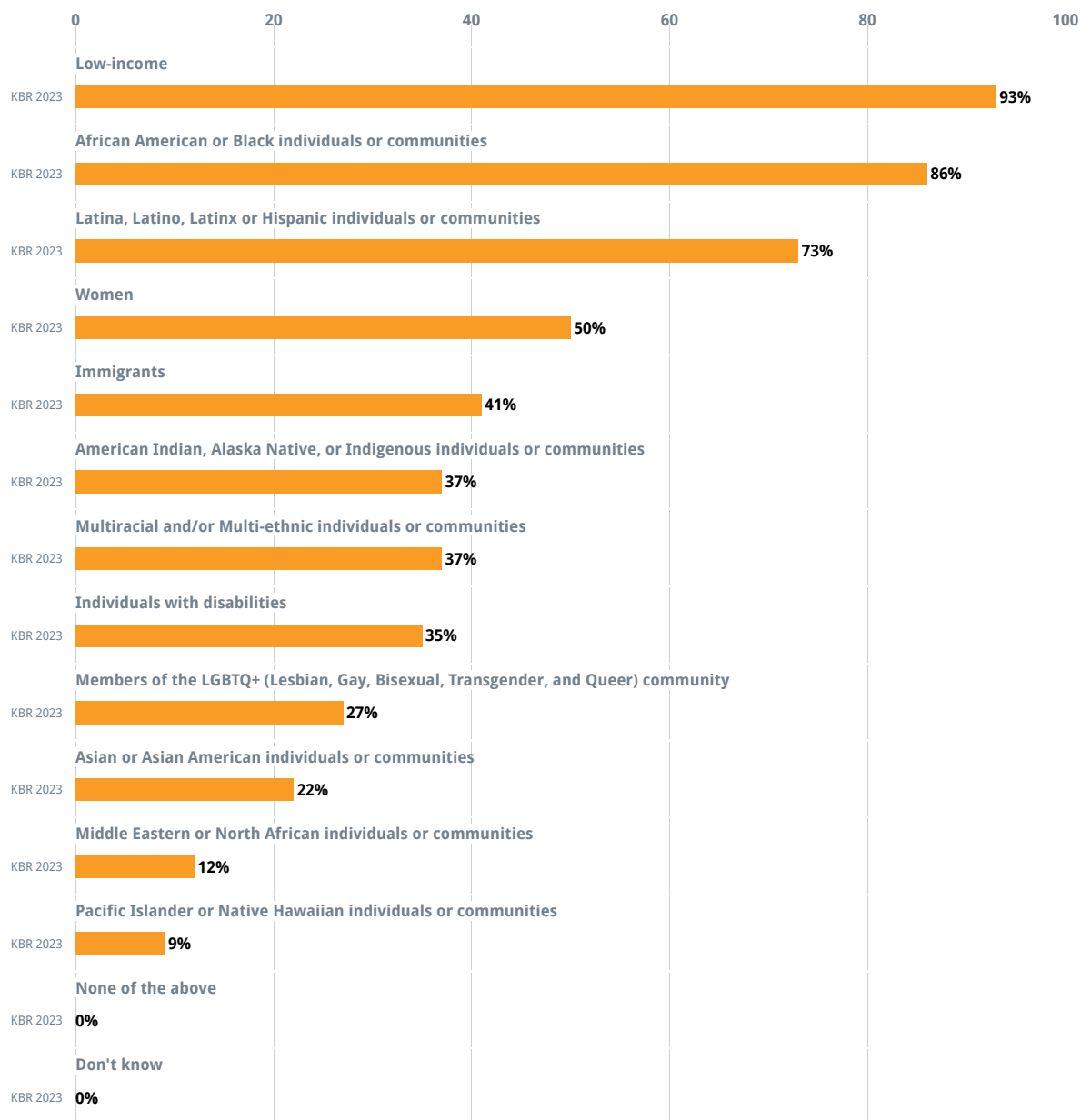


Subgroup: Grassroots

The following question is asked only of U.S.-based grantees who answered "yes" to the question "Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?"

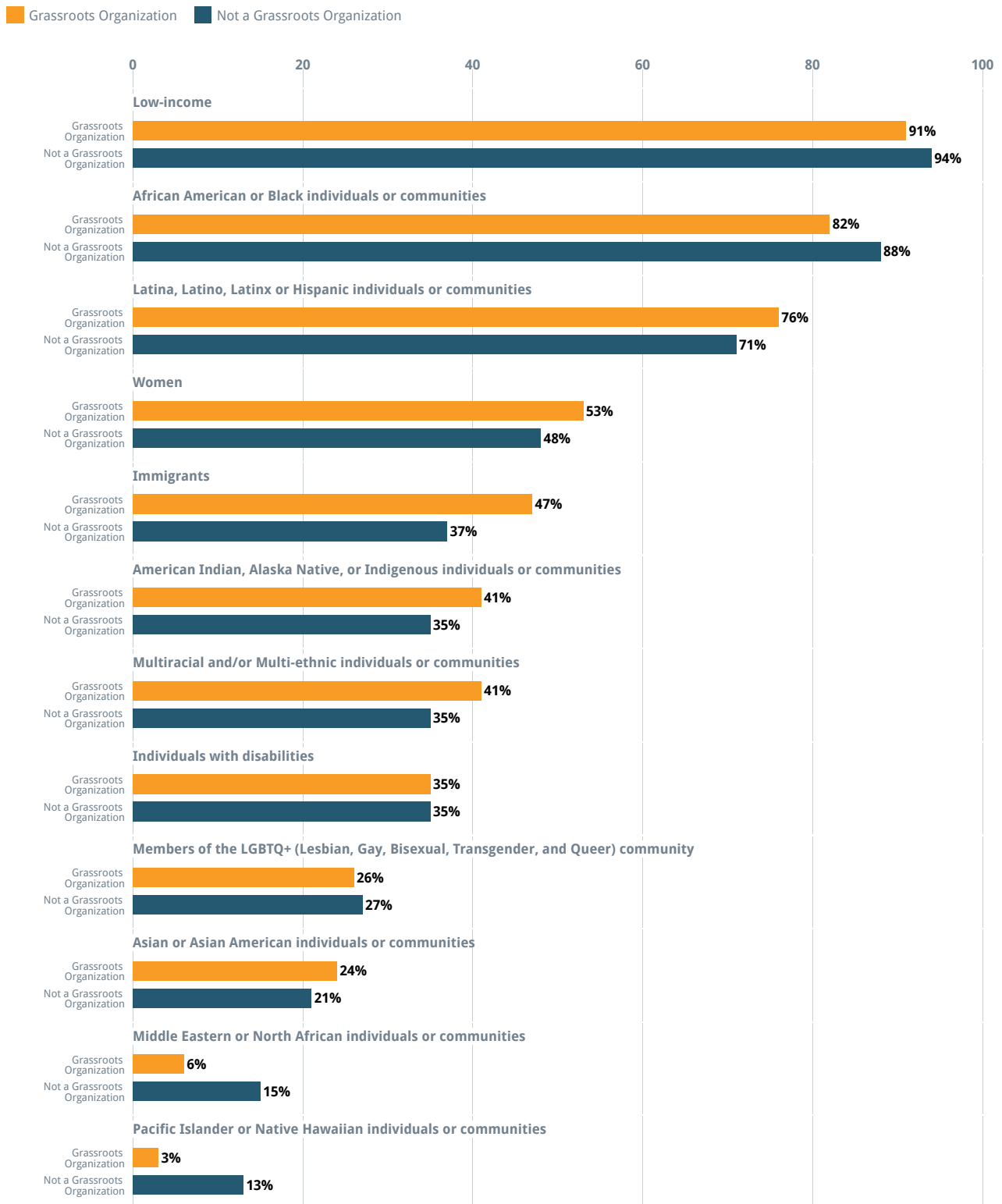
Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant?

KBR 2023



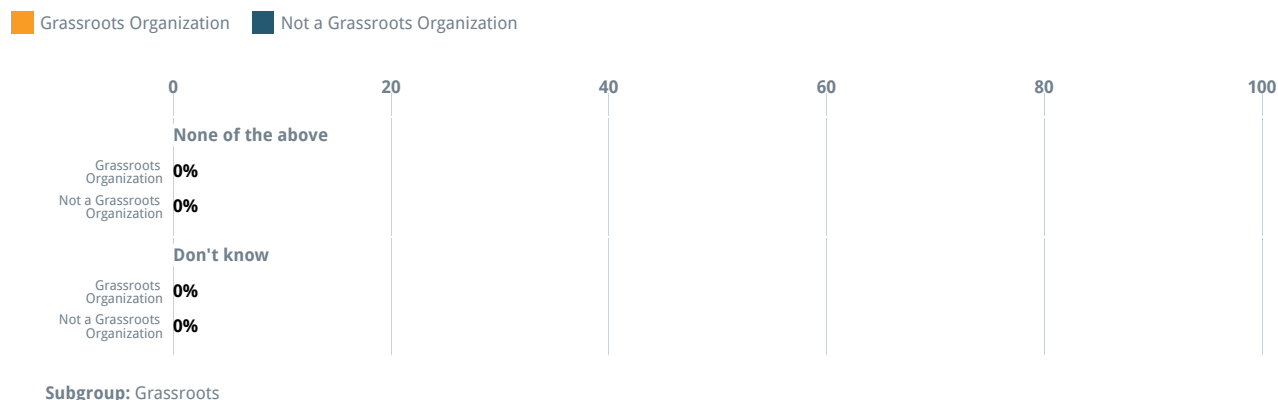
Cohort: None Past results: on

Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant? - By Subgroup



Subgroup: Grassroots

Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant? - By Subgroup (cont.)



Respondent Demographics

Note: Demographic questions related to grantees' POC and racial/ethnic identity are only asked of respondents in the United States.

Survey language and response options for questions about race and ethnicity are guided by best practices shared by [National Institutes of Health](#), [Pew Research Center](#), [Psi Chi Journal of Psychological Research](#), and the [US Census Bureau](#).

Survey language and response options for questions about gender and LGBTQ+ identity are guided by best practices shared by [Fundations For LGBTQ Issues](#), [HRC Foundation's Welcoming Schools](#), and the [Williams Institute of the University of California – Los Angeles School of Law](#).

Survey respondents are asked to share their gender identities in a check-all-that-apply question. Each chart has the option of showing the average ratings of respondents who selected only "man," only "woman," multiple gender identities, "gender non-conforming or non-binary," "prefer to self-identify," and "prefer not to say" - as long as that response option had at least 10 respondents.

Differences in Ratings by Respondent Demographics

It is CEP's standard practice to analyze responses for differences by the following demographics characteristics:

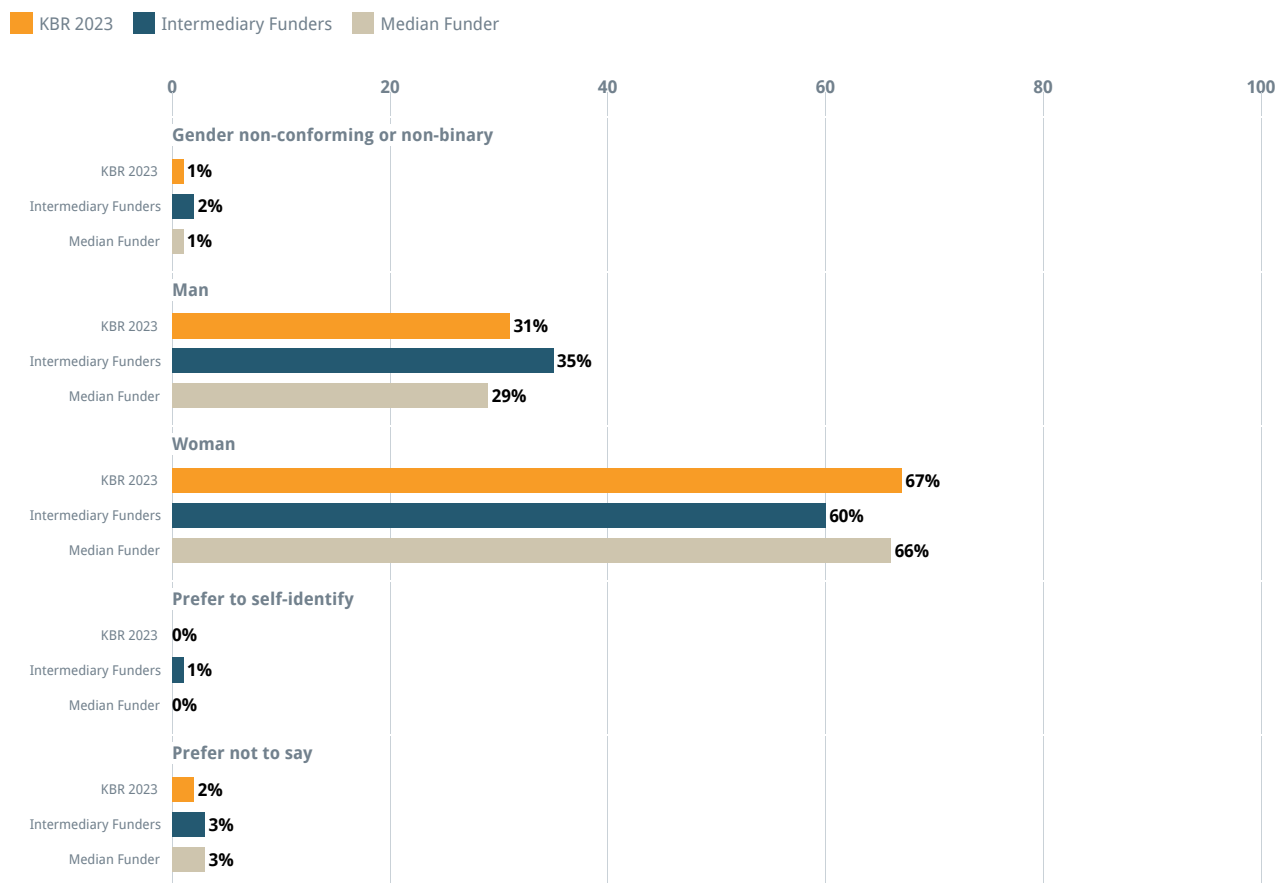
There are no consistent significant differences by Gender Identity or Person of Color Identity.

There are too few respondents to analyze results by Transgender Identity

There are too few respondents to analyze results by LGBTQ+ Identity

There are too few respondents to analyze results by Disability Identity

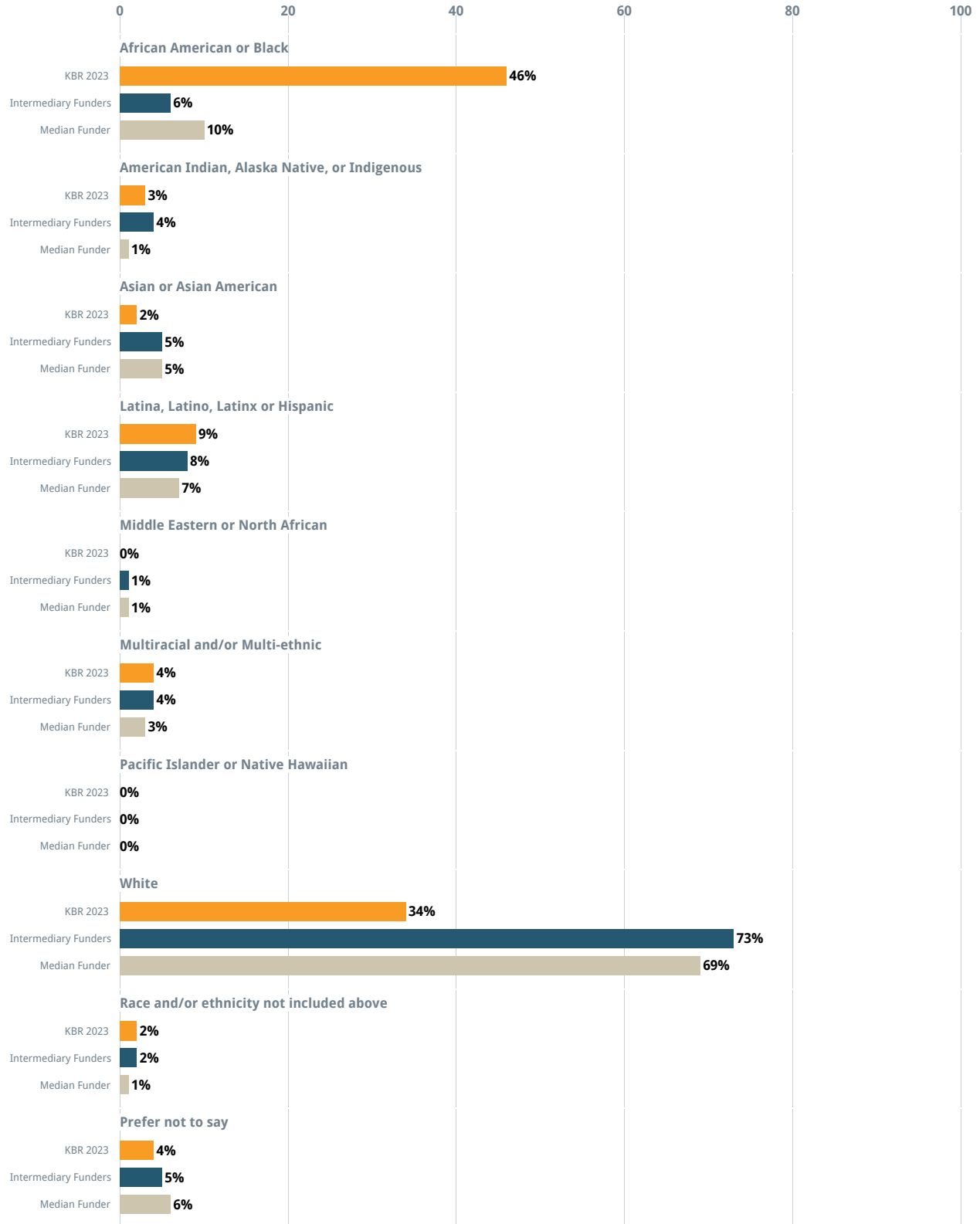
Please select the option that represents how you describe yourself:



Cohort: Intermediary Funders Past results: on

How would you describe your race and/or ethnicity?

KBR 2023 Intermediary Funders Median Funder



Cohort: Intermediary Funders Past results: on

Selected Cohort: Intermediary Funders			
Do you identify as a person of color?	KBR 2023	Average Funder	Intermediary Funders
Yes	57%	25%	24%
No	38%	69%	70%
Prefer not to say	4%	6%	6%

Selected Cohort: None		
Are you transgender?	KBR 2023	Average Funder
Yes	0%	1%
No	98%	96%
Prefer not to say	2%	4%

Selected Cohort: None		
Do you identify as a member of the LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, and Queer) community?	KBR 2023	Average Funder
Yes	7%	11%
No	89%	84%
Prefer not to say	3%	5%

Selected Cohort: None		
Do you have a disability?	KBR 2023	Average Funder
Yes	6%	6%
No	90%	89%
Prefer not to say	3%	5%

Respondent Job Title

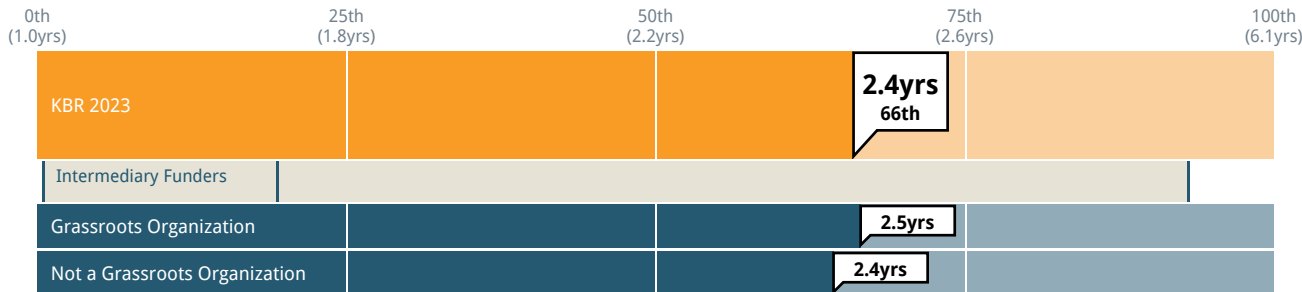
Selected Cohort: Intermediary Funders			
Job Title of Respondents	KBR 2023	Average Funder	Intermediary Funders
Executive Director/CEO	64%	47%	44%
Other Senior Team (i.e., reporting to Executive Director/CEO)	17%	19%	20%
Project Director	12%	11%	13%
Development Staff	4%	16%	12%
Volunteer	0%	1%	2%
Other	3%	5%	6%

Contextual Data

Please note that all information below is based on self-reported data from grantees.

Grantmaking Characteristics

Average Grant Length



Cohort: Intermediary Funders Past results: on Subgroup: Grassroots

Selected Cohort: Intermediary Funders			
Length of Grant Awarded	KBR 2023	Median Funder	Intermediary Funders
Average grant length	2.4 years	2.2 years	1.7 years

Selected Cohort: Intermediary Funders			
Length of Grant Awarded	KBR 2023	Average Funder	Intermediary Funders
0 - 1.99 years	15%	47%	67%
2 - 2.99 years	34%	22%	17%
3 - 3.99 years	47%	19%	9%
4 - 4.99 years	2%	3%	2%
5 - 50 years	1%	8%	5%

Selected Cohort: Intermediary Funders			
Proportion of Unrestricted Funding	KBR 2023	Average Funder	Intermediary Funders
No, this funding was not restricted to a specific use (i.e., general operating, core support)	20%	28%	26%
Yes, this funding was restricted to a specific use (e.g., supported a specific program, project, capital need, etc.)	80%	72%	74%

Grantmaking Characteristics - By Subgroup

Selected Subgroup: Grassroots		
Length of Grant Awarded (By Subgroup)	Grassroots Organization	Not a Grassroots Organization
Average grant length	2.5 years	2.4 years

Selected Subgroup: Grassroots		
Length of Grant Awarded (By Subgroup)	Grassroots Organization	Not a Grassroots Organization
0 - 1.99 years	18%	13%
2 - 2.99 years	18%	43%
3 - 3.99 years	64%	38%
4 - 4.99 years	0%	3%
5 - 50 years	0%	2%

Selected Subgroup: Grassroots		
Proportion of Unrestricted Funding (By Subgroup)	Grassroots Organization	Not a Grassroots Organization
No, this funding was not restricted to a specific use (i.e., general operating, core support)	38%	10%
Yes, this funding was restricted to a specific use (e.g., supported a specific program, project, capital need, etc.)	62%	90%

Grant Size

Selected Cohort: Intermediary Funders			
Grant Amount Awarded	KBR 2023	Median Funder	Intermediary Funders
Median grant size	\$330K	\$110.2K	\$55K

Selected Cohort: Intermediary Funders			
Grant Amount Awarded	KBR 2023	Average Funder	Intermediary Funders
Less than \$10K	0%	8%	14%
\$10K - \$24K	0%	11%	13%
\$25K - \$49K	1%	12%	19%
\$50K - \$99K	3%	15%	19%
\$100K - \$149K	13%	10%	9%
\$150K - \$299K	20%	17%	11%
\$300K - \$499K	33%	10%	4%
\$500K - \$999K	24%	9%	6%
\$1MM and above	5%	10%	4%

Selected Cohort: Intermediary Funders			
Median Percent of Budget Funded by Grant (Annualized)	KBR 2023	Median Funder	Intermediary Funders
Size of grant relative to size of grantee budget	18%	4%	6%

Grant Size - By Subgroup

Selected Subgroup: Grassroots		
Grant Amount Awarded (By Subgroup)	Grassroots Organization	Not a Grassroots Organization
Median grant size	\$330K	\$330K

Selected Subgroup: Grassroots		
Grant Amount Awarded (By Subgroup)	Grassroots Organization	Not a Grassroots Organization
Less than \$10K	0%	0%
\$10K - \$24K	0%	0%
\$25K - \$49K	0%	2%
\$50K - \$99K	9%	0%
\$100K - \$149K	15%	12%
\$150K - \$299K	12%	25%
\$300K - \$499K	44%	27%
\$500K - \$999K	18%	27%
\$1MM and above	3%	7%

Selected Subgroup: Grassroots		
Median Percent of Budget Funded by Grant (Annualized) (By Subgroup)	Grassroots Organization	Not a Grassroots Organization
Size of grant relative to size of grantee budget	33%	11%

Grantee Characteristics

Please note that all information below is based on self-reported data from grantees.

Selected Cohort: Intermediary Funders			
Operating Budget of Grantee Organization	KBR 2023	Median Funder	Intermediary Funders
Median Budget	\$0.8M	\$1.7M	\$1.2M

Selected Cohort: Intermediary Funders			
Operating Budget of Grantee Organization	KBR 2023	Average Funder	Intermediary Funders
<\$100K	2%	8%	19%
\$100K - \$499K	34%	18%	23%
\$500K - \$999K	19%	13%	12%
\$1MM - \$4.9MM	20%	30%	27%
\$5MM - \$24MM	14%	19%	11%
>=\$25MM	10%	12%	8%

Grantee Characteristics - By Subgroup

Selected Subgroup: Grassroots		
Operating Budget of Grantee Organization (By Subgroup)	Grassroots Organization	Not a Grassroots Organization
Median Budget	\$0.3M	\$1.5M

Selected Subgroup: Grassroots		
Operating Budget of Grantee Organization (By Subgroup)	Grassroots Organization	Not a Grassroots Organization
<\$100K	6%	0%
\$100K - \$499K	52%	24%
\$500K - \$999K	24%	16%
\$1MM - \$4.9MM	18%	22%
\$5MM - \$24MM	0%	22%
>=\$25MM	0%	16%

Funding Relationship

Selected Cohort: Intermediary Funders			
Funding Status	KBR 2023	Median Funder	Intermediary Funders
Percent of grantees currently receiving funding from the Trust	84%	82%	79%

Selected Cohort: Intermediary Funders			
Pattern of Grantees' Funding Relationship with the Trust	KBR 2023	Average Funder	Intermediary Funders
First grant received from the Trust	39%	29%	37%
Consistent funding in the past	46%	53%	49%
Inconsistent funding in the past	15%	18%	14%

Funding Relationship - by Subgroup

Selected Subgroup: Grassroots		
Funding Status (By Subgroup)	Grassroots Organization	Not a Grassroots Organization
Percent of grantees currently receiving funding from the Trust	88%	81%

Selected Subgroup: Grassroots		
Pattern of Grantees' Funding Relationship with the Trust (By Subgroup)	Grassroots Organization	Not a Grassroots Organization
First grant received from the Trust	53%	31%
Consistent funding in the past	41%	49%
Inconsistent funding in the past	6%	20%

Funder Characteristics

Please note that all information below is based on self-reported data from Kate B. Reynolds Charitable Trust.

Selected Cohort: Intermediary Funders			
Financial Information	KBR 2023	Median Funder	Intermediary Funders
Total assets	\$560M	\$290.4M	\$33M
Total giving	\$28M	\$20.3M	\$6.4M

Selected Cohort: Intermediary Funders			
Funder Staffing	KBR 2023	Median Funder	Intermediary Funders
Total staff (FTEs)	16	18	31
Percent of staff who are program staff	31%	44%	33%

Selected Cohort: Intermediary Funders			
Grantmaking Processes	KBR 2023	Median Funder	Intermediary Funders
Proportion of grants that are invitation-only	30%	50%	39%
Proportion of grantmaking dollars that are invitation-only	20%	70%	90%

Additional Survey Information

On many questions in the grantee survey, grantees are allowed to select “don’t know” or “not applicable” if they are not able to provide an alternative answer. In addition, some questions in the survey are only displayed to a select group of grantees for which that question is relevant based on a previous response.

As a result, there are some measures where only a subset of responses is included in the reported results. The table below shows the number of responses included on each of these measures. The total number of respondents to KBR’s grantee survey was 94.

Question Text	Number of Responses
Overall, how would you rate the Trust's impact on your field?	94
How well does the Trust understand the field in which you work?	94
To what extent has the Trust advanced the state of knowledge in your field?	83
To what extent has the Trust affected public policy in your field?	77
Overall, how would you rate the Trust's impact on your local community?	93
How well does the Trust understand the local community in which you work?	94
How well does the Trust understand your organization's strategy and goals?	91
Please rate the extent to which you agree with the following statements about the non-monetary support you received from the Trust:	
The non-monetary support I received met an important need for my organization and/or program	62
The non-monetary support I received strengthened my organization and/or program	61
The Foundation's non-monetary support was a worthwhile use of the time required of us	60
I felt the Trust would be open to feedback about the non-monetary support it provided	59
Who most frequently initiated the contact you had with your program officer during this grant?	92
Has your main contact at the Trust changed in the past six months?	91
At any point during this grant, including the application process, did Foundation staff conduct a site visit?	94
How consistent was the information provided by different communication resources, both personal and written, that you used to learn about the Trust?	90
How well do you understand the way in which the work funded by this grant fits into the Trust's broader efforts?	93
How well does the Trust understand the social, cultural, or socioeconomic factors that affect your work?	93
How well does the Trust understand the needs of the people and communities that you serve?	92
To what extent do the Trust's funding priorities reflect a deep understanding of the needs of the people and communities that you serve?	93
Please rate the extent to which you agree or disagree with the following statements about racial equity:	
The Foundation has clearly communicated what racial equity means for its work	91
Overall, the Trust demonstrates an explicit commitment to racial equity in its work	91
Overall, most staff I have interacted with at the Trust embody a strong commitment to racial equity	90
I believe that the Trust is committed to combatting racism	91
Did you submit an application to the Trust for this grant?	94
To what extent was the Trust's application process a helpful opportunity to strengthen the efforts funded by the grant?	89
To what extent was the Trust's application process an appropriate level of effort given the amount of funding received?	90
To what extent was the Trust clear and transparent about the application process requirements and timelines?	92
To what extent was the Trust clear and transparent about the criteria the Trust uses to decide whether an application would be funded or declined?	86
Have you participated in a reporting or evaluation process?	92
At any point during the application or the grant period, did the Trust and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?	86
To what extent was the Trust's reporting process straightforward?	76
To what extent was the Trust's reporting process adaptable, if necessary, to fit your circumstances?	78

Question Text	Number of Responses
To what extent was the Trust's reporting process relevant, with questions and measures pertinent to the work funded by this grant?	82
To what extent was the Trust's reporting process a helpful opportunity for you to reflect and learn?	83
To what extent did the evaluation incorporate your input in the design of the evaluation?	31
To what extent did the evaluation result in you making changes to the work that was evaluated?	31
Are you currently receiving funding from the Trust?	92
Which of the following best describes the pattern of your organization's funding relationship with the Trust?	93
Primary Intended People and/or Communities	
Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?	94
Specifically, are any of the following the primary intended people and/or communities served by the efforts funded by this grant?	86
Custom Questions	
The Trust's focus on racial equity is positively influencing the field in which I work	91
The Trust's focus on racial equity is positively influencing the communities in which I work	88
The Trust's focus on racial equity provides value to my organization	90
The Trust has positively contributed to changes my organization has made related to racial equity	88
Has your organization received support from one of the Trust's technical assistance partners?	94

About CEP and Contact Information

Mission:

CEP provides data, feedback, programs, and insights to help individual and institutional donors improve their effectiveness. We do this work because we believe effective donors, working collaboratively and thoughtfully, can profoundly contribute to creating a better and more just world.

Vision:

We seek a world in which pressing social needs are more effectively addressed.

We believe improved performance of philanthropic funders can have a profoundly positive impact on nonprofit organizations and the people and communities they serve.

Although our work is about measuring results, providing useful data, and improving performance, our ultimate goal is improving lives. We believe this can only be achieved through a powerful combination of dispassionate analysis and passionate commitment to creating a better society.

About the GPR:

Since 2003, the Grantee Perception Report® (GPR) has provided funders with comparative, candid feedback based on grantee perceptions. The GPR is the only grantee survey process that provides comparative data, and is based on extensive research and analysis. Hundreds of funders of all types and sizes have commissioned the GPR, and tens of thousands of grantees have provided their perspectives to help funders improve their work. CEP has surveyed grantees in more than 150 countries and in 8 different languages.

The GPR's quantitative and qualitative data helps foundation leaders evaluate and understand their grantees' perceptions of their effectiveness, and how that compares to their philanthropic peers.

Additional CEP Resources

Assessment Tools

Donor Perception Report (DPR): The Donor Perception Report provides community foundations with comparative data on their donors' perceptions, preferences for engagement, and giving patterns. Based on research and guidance from a group of community foundation leaders, the DPR is the only survey process that provides comparative data for community foundations.

Staff Perception Report (SPR): The Staff Perception Report explores foundation staff members' perceptions of foundation effectiveness and job satisfaction on a comparative basis. The SPR is based on a survey specific to foundations that includes questions related to employees' impressions of their role in philanthropy, satisfaction with their jobs, their foundation's impact, and opportunities for foundation improvement.

YouthTruth Student Survey: YouthTruth supports school systems in gathering and acting on student and stakeholder feedback, helping schools, districts, and education funders think through the ins-and-outs of actionable insights to drive improvement. Learn more at youthtruthsurvey.org.

Advisory Services

CEP's data-driven, customized advising leverages CEP's knowledge and experience to help funders answer pressing questions about their work, address existing challenges, hear from valued constituents, and learn and share with peers. Learn more at cep.org/advisoryservices.

Research

CEP's research projects delve into issues that are central to funder effectiveness, examining common practice and challenging conventional wisdom. Our research is informed by rigorous quantitative and qualitative analysis of large-scale data sets, in-depth qualitative interviews with philanthropic leaders, as well as by profiles of high-performing organizations and staff.

CEP's resource library offers resources for grantmakers, individual donors, and more. Explore the full range of resources available in CEP's resource library at cep.org/resources.

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